

PIANO TECHNICIANS
Journal
April 1991



The Baldwin Piano...

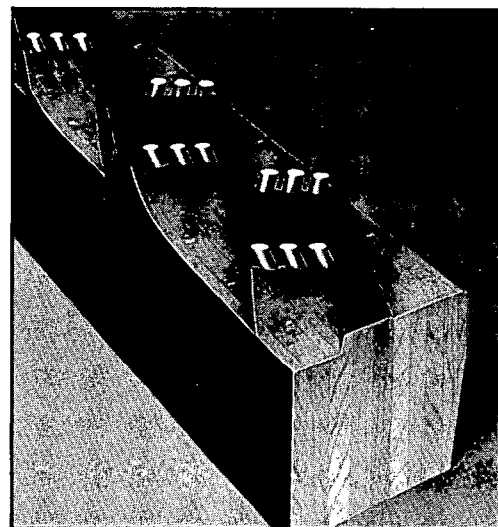
You can see why it sounds better

The bridge is a critical component of the tone-producing system. It must precisely terminate the speaking length of the strings, and it must transmit vibration efficiently to the soundboard. In addition, it must be extremely strong to withstand the force of sidebearing and to resist splitting.

Traditionally, bridges have been capped so that they can be notched easily and the height altered for downbearing by planing. Our patented AcuJust™ plate suspension and hitch pin design gives us complete accuracy in setting downbearing, so we no longer need to plane our bridges down after installation. And we now notch all bridges by machine to gain increased precision and consistency.

In addition, our research showed that eliminating the capping, in combination with the above changes, gave us a definite improvement in tone. We gained maximum tone quality, greater efficiency in transmission of vibration, and improved reliability. At the same time we eliminated problems previously associated with capping: (1) occasional loose capping, (2) checking and splitting of the cap, (3) grain direction which was not always parallel to the line of the bridge, and (4) the potential tone barrier of a horizontal glue joint in the bridge.

THE BALDWIN GRAND BRIDGE: Thin vertical laminations are bent for continuity of grain from one end of the bridge to the other without horizontal glue joints. Baldwin researchers have found this design contributes significantly to outstanding tone quality.



Third in a series of informative ads on piano tone published by Baldwin Piano & Organ Company exclusively for the benefit of piano technicians.

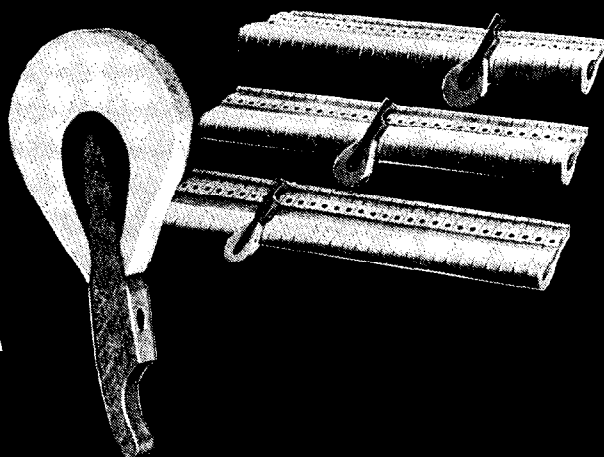
Baldwin® – *Leading the way through research*

For more information contact Kent Webb, Technical Service Manager; for parts contact Linda Gann, Baldwin Piano & Organ Company, Highway 63 South, Trumann, AR 72472 — Phone: (501) 483-6116

Schaff

NOW HAS AVAILABLE...

IMADEGAWA HAMMERS FROM JAPAN.



Due to the increase in popularity of Japanese-made hammers the last few years, Schaff has engaged with the Imadegawa Company in Japan to be a nationwide distributor. We will maintain a large stocking inventory which together with our years of replacement hammer expertise, will enable us to provide the finest hammer duplication service in the U.S.A.

Who else can offer...

1. A full range of wood moulding sizes and felt weights to accommodate almost any hammer duplication requirement.
2. Both upright and grand type hammers.
3. Either standard bore stock sets or custom made hammers.
4. A long standing history of providing reliable service and selling quality products.

CHARACTERISTICS OF STANDARD BORE STOCK HAMMERS

UPRIGHT HAMMERS—A set consists of 30 bass and 64 treble hammers. All bass section hammers are drilled at an 18° angle. Tenor section has 14 hammers at 12°, 10 hammers at 7° with the balance of tenor and treble at 0°. A $\frac{7}{32}$ " diameter drill is used for the bore hole. On a special order basis a type "B" set can be ordered with all tenor and treble hammers bored at 0° angle. On a stock basis upright hammers are available in the following striking distances (as measured at the treble end) of $2\frac{3}{8}$ ", $2\frac{7}{16}$ " and $2\frac{1}{2}$ ". Also 12 Lb., 14 Lb., and 16 Lb. weights of felt available. All hammers are made of birch wood moulding, stapled throughout and have the option of being reinforced and unbored.

GRAND HAMMERS—A set consists of 30 bass and 65 treble hammers. All bass section hammers are drilled at a 9° angle. Tenor section has 8 hammers at 9°, 8 hammers at 6°, 10 hammers at 2° and the balance of tenor and treble at 0°. A .204" diameter drill is used for the bore hole. All hammer tails are shaped and tapered at no additional cost. On a stock basis grand hammers are available in the following striking distances (as measured at the treble end) of $1\frac{1}{8}$ ", 2" and $2\frac{1}{8}$ ". Also 12 Lb., 14 Lb., and 16 Lb. weights of felt available. Hammers come stapled throughout and can be provided unbored. Except for Steinway style, all grand hammers are made of birch wood mouldings and have the option of being reinforced.

STEINWAY STYLE—A set consists of either 20 or 26 bass hammers, reinforced with walnut mouldings and bored to Steinway specifications.

CUSTOM BORE HAMMERS

Both upright and grand hammers are duplicated from customer samples and bored to exact specifications. With our extensive inventory, we should be able to match 90% of the samples received for duplication. The samples we cannot match for Imadegawa hammers can be made from our high quality U.S. made hammers. Try Schaff and avoid unnecessary replacement hammer costs and order processing delays that occur in dealing with smaller suppliers.

WRITE OR CALL US FOR A COMPLETE PRICE LIST ON IMADEGAWA HAMMERS.

THE HOUSE DEDICATED TO SERVICE

Schaff

PIANO SUPPLY COMPANY

451 OAKWOOD ROAD,
LAKE ZURICH, IL 60047-1516

24 Hour Hot-Line
Reg. (708) 438-4556
T-Free (800) 747-4266
Fax (708) 438-4615

1990-91 Board Of Directors

NOLAN P. ZERINGUE, RTT

President

619 Barbier Avenue
Thibodaux, LA 70301
(504) 446-6812

BRUCE G. DORNFIELD, RTT

Vice President

2134 Walters Avenue
Northbrook, IL 60062
(708) 291-9218

SHARLA KISTLER, RTT

Secretary-Treasurer

5510 Chapmans Road
Allentown, PA 18104
(215) 395-2348

JAMES S. BIRCH, RTT

Northeast Regional Vice President

56 Nashville Road
Bethel, CT 06801
(203) 744-4842

DONALD S. VALLEY, RTT

Southeast Regional Vice President

8861 Greenville Highway
Spartanburg, SC 29301
(803) 574-6165

DANNY L. BOONE, RTT

South Central Regional Vice President

9707 Timberview
Waco, TX 76712
(817) 772-0546 (H)
(817) 755-1723 (W)

RICHARD HITTNER, RTT

Central East Regional Vice President

519 Melody Court
Royal Oak, MI 48073
(313) 398-3876

MICHAEL A. DROST, RTT

Central West Regional Vice President

1052 South Fork Drive
River Falls, WI 54022
(715) 425-2068 (H)
(715) 425-3940 (W)

FERN L. HENRY, RTT

Western Regional Vice President

3574 Cantelow Road
Vacaville, CA 95688
(707) 448-4792

STEPHEN H. BRADY, RTT

Pacific NW Regional Vice President

1402 3rd Avenue West
Seattle, WA 98119
(206) 281-8292 (H)
(206) 685-9371 (W)

RONALD L. BERRY, RTT

Immediate Past President

6520 Parker Lane
Indianapolis, IN 46220
(317) 255-8213

PIANO TECHNICIANS Journal

OFFICIAL PUBLICATION OF
THE PIANO TECHNICIANS GUILD, INC.

APRIL 1991
VOLUME 34
NUMBER 4

1991 Directory Issue

Mission Statement	6
Code of Ethics	6
President's Message	8
From The Vice President	10
1990-91 Officers	11
Coming Events	12
Awards	14
The Piano Technicians Guild Foundation	15
Examiners Contact List	18
Certified Tuning Examiners	19
Sustaining Members	20
IAPBT	21
International Organizations	21
Industry Contacts	22
Index of Advertisers	24
PTG's 1991 Convention	25
Past PTG Conventions	25
Explanations of Codes	26
Alphabetical Roster of Members	26
Guild Regions and Chapters	76
Chapter Rosters	
Region 1	77
Region 2	88
Region 3	96
Region 4	101
Region 5	110
Region 6	115
Region 7	123
Piano Technicians Guild Auxiliary	129
Piano Technicians Guild Auxiliary Member Roster	130

Piano Technicians Journal Staff

HOME OFFICE

LARRY GOLDSMITH
Editor/Executive Director

LISA GRAY
Assistant Editor/Advertising

SANDY ESSARY
Subscriptions

MARY KINMAN
Membership

PATTI CHAPMAN
Bookkeeper

SUSAN GRAHAM, RTT

Technical Editor

2967 Madeline
Oakland, CA 94602
(415) 482-4707

RICK BALDASSIN, RTT

Tuning Editor

2684 W. 220 North
Provo, UT 84601
(801) 374-2887

LAROE EDWARDS, RTT

Journal On Tape Reader

Piano Technicians Guild, Inc. Home Office

4510 Belleview, Suite 100

Kansas City, MO 64111

(816) 753-7747 FAX (816) 531-0070

© 1991 The Piano Technicians Guild, Inc. Articles published in the *Piano Technicians Journal* represent only the opinions of the author and not those of the Piano Technicians Guild, Inc. All rights reserved. No part of this publication may be copied or reproduced in any form without permission from the publisher, The Piano Technicians Guild, Inc. The words "The Piano Technicians Guild, Inc.," and the Registered Tuner-Technician emblem are registered with the U.S. Patent and Trademark Office — Unauthorized use is strictly prohibited.

The *Piano Technicians Journal* (ISSN 0031 9562) is the official publication of The Piano Technicians Guild, Inc., 4510 Belleview, Suite 100, Kansas City, MO 64111. The *Journal* is published monthly. Second class postage paid at Kansas City, MO., US ISSN 0031 9562 foreign and domestic. POSTMASTER: please send address changes to: *Piano Technicians Journal*, 4510 Belleview, Suite 100, Kansas City, MO 64111.

Annual subscription price: \$85 (US) for one year; \$155 (US) for two years; \$7.50 (US) per single copy. Piano Technicians Guild members receive the *Piano Technicians Journal* for \$45 per year as part of their membership dues.

GRADE: A

KEYBOARD Magazine's November 1990 issue includes a comprehensive review of home study courses teaching piano tuning. They gave our course an "A." (Other courses received grades ranging from C to F.)

"I think the Randy Potter course is an extraordinary achievement, a terrific investment for anyone who wants to become a piano technician or upgrade their professional skills, and an unbeatable value for the price.

"Not only does it bring together more information about piano technology than has ever existed in one place, it does so in a philosophical and ethical context conducive to producing craftspeople who will be a credit to their profession, and provides a firm practical foundation for their business success.

"Combined with plenty of practice, apprenticeship, and continuing education, this course is one of the best vehicles available today for learning piano technology." — KEYBOARD Magazine, November 1990

See us at the **California State Convention, February 22-24, 1991;**
Pacific Northwest Regional Convention, March 20-22, 1991;
the New England Regional Seminar, April 25-28, 1991; and the
34th Annual PTG Technical Institute,
Philadelphia, PA, July 13-17, 1991.

Call or write:
Randy Potter, RTT
61592 Orion Drive,
Bend, OR 97702
(503) 382-5411



PIANO KEY RECOVERING

Prompt Service — Quality Workmanship
Over a Decade of Service!

JOHNSTON PIANO KEY SERVICE

41 Goodale St., Haverhill, MA 01830
(508) 372-2250

Piano Keys
Recovered With

ART IVORY

(Pyralin)

Over 60 years of continuous service
to dealers and tuners

WRITE FOR COMPLETE
PRICE LIST

OR CALL—(606) 277-3311

SHULER CO., INC.

2400 Tulsa Road
Lexington, KY 40503

What's behind the Tuners name?

QUALITY SERVICE VALUE

A Reputation for Quality carefully built as a worldwide supplier of a wide line of quality tools, materials & supplies for the piano & organ industry. Our famous Hale® brand of tools, tuning hammers, heads & tips has long been considered the standard in the piano trade.

A Policy of Prompt Friendly Service is coupled with old fashion common sense of putting the customer first.

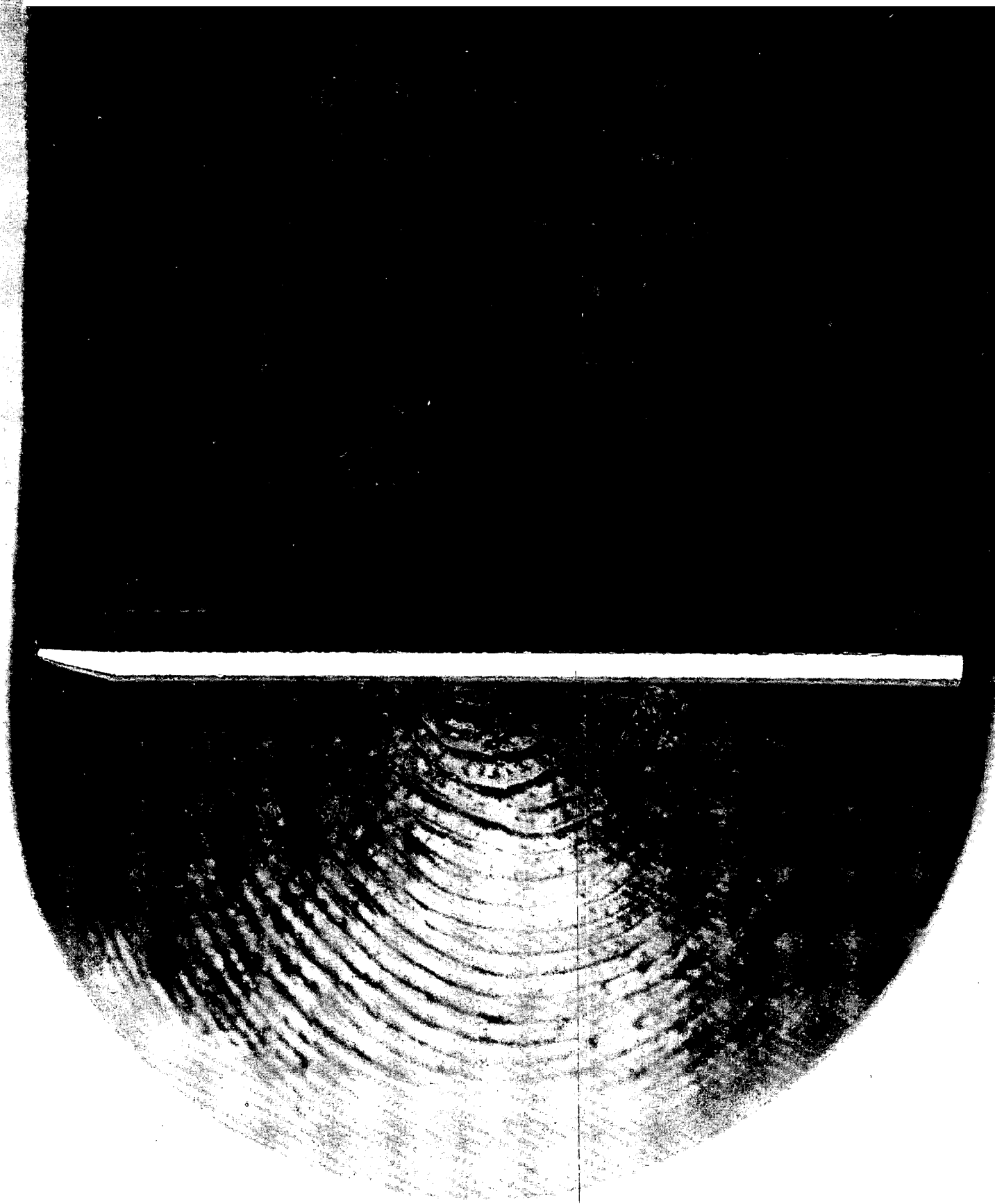
A History of Value has earned us a good name by providing quality products with realistic prices to our technician friends for over a century.

Western Branch:
190 South Murphy Ave.,
Sunnyvale, CA 94086
(408) 736-2355

Piano Tools  and Supplies

TUNERS SUPPLY COMPANY
Serving the Music Industry Since 1884

Eastern Branch:
94 Wheatland Street,
Somerville, MA 02145
(617) 666-4550



At Young Chang, there's nothing too small to improve.

No one notices a center pin until there is a problem.

Most manufacturers make them out of brass. Eventually they tarnish, and can cause verdigris to form. But it usually happens after the piano has left the sales floor. And often after the warranty has expired.

At Young Chang, we make our center pins of non-oxidizing German silver. They don't tarnish. So they move freely for the life of the piano. Chances are you will rarely need to repin or ream the bushings of a Young Chang action. And chances are our efforts will go completely unnoticed.

You also may not notice we coat many of our action parts with Emralon™ to reduce friction and noise and eliminate graphite penetration in felt and buckskin.

Or that we're using an improved premium English hammer felt that lasts longer and produces a bigger sound. Or that there's now whippen auxiliary springs on our 7' and 9' grands for finer touch adjustments.

Or that we've strengthened our grand keystone rails to prevent damage during moving, and steel-reinforced our grand keyslips to minimize warping due to changes in the weather.

We've also developed a moisture absorbent finish for our black keys and a new satin case finish to bring out more of the natural wood grain highlights.

While these recent improvements have gone largely unnoticed, our 12 year *full* warranty is getting all kinds of attention. It's the kind of promise people understand. And the kind of promise no other manufacturer is prepared to offer.

Little by little, we keep refining our pianos. Because it's the little things that make the difference between a good instrument and an extraordinary one.

For your free copy of our Service Guide & Technical Specifications Manual, write to Director of Technical Services, Young Chang America, 13336 Alondra Blvd., Cerritos, CA 90701 or call (213) 926-3200.



YOUNG  CHANG

The best the world has to offer.®

Piano Technicians Guild, Inc. Mission Statement

Adopted July, 1988

In order to promote the highest professional, ethical and economic standards for our members, we present the following as the mission of the Piano Technicians Guild, Inc.:

1. To provide continuing education to promote professional competency.
2. To improve the economic well-being of piano technicians.
3. To increase public awareness of The Piano Technicians Guild, Inc.
4. To increase interaction and articulation with and among piano manufacturers, suppliers, dealers, technicians, teachers and the piano playing public.
5. To develop an ongoing working relationship with piano teachers and professional pianists.
6. To promote the use of the piano.

Piano Technicians Guild, Inc. Standards Of Professional Conduct And Code Of Ethics

Members Of The Piano Technicians Guild Are Obligated To:

1. Contribute to the vigor of musical life and activities in the communities in which they serve.
2. Promote the integrity of, and good will toward, the tuning profession, musical performing arts and the entire music industry.
3. Upgrade their professional skills by study and attendance and participation in chapter meetings, seminars, conventions and related activities.
4. Cooperate in raising the general competence of the profession by advising and assisting fellow members who want to advance their knowledge and skill in piano technology.

Piano Technicians Guild Code Of Ethics

1. I will always conduct myself honorably in locations where I render service and in a manner which will reflect credit to the PTG.
2. I will always keep the best interest of my client in mind.
3. I will always render the best service possible under the circumstances.
4. I will not advertise or otherwise imply or claim to the public that my method of tuning is inherently superior to other professional methods of tuning.
5. I will not engage in unfair trade practices.
6. I will not advertise in a manner so as to convey information that is misleading.

Rules Of Business Conduct

1. Members other than Registered Craftsmen shall not, by omission or misrepresentation, imply that they have PTG Craftsman rating.
2. Members are prohibited from personally misusing or allowing others to misuse the Guild's name, emblem, trademarks and other similar devices in any unauthorized manner.
3. Past or present officers of the Guild or a chapter are prohibited from personal use of the title of office in an advertisement.
4. The specification of Certified Tuning Examiner status in any advertisement for personal business is prohibited.
5. All members are required to follow the PTG Code of Professional Ethics.

FREE DISPLAY

FOR ALL PIANO DEALERS



2x3'
3-Color
Counter
or Wall
Display
with Brochure Holder
(Brochures Included)

DAMPP-CHASER® ELECTRONICS CORP.
BOX 1610 • HENDERSONVILLE, NC 28793

ATTENTION PIANO TUNERS AND TECHNICIANS

Place This Display
With Piano Dealers

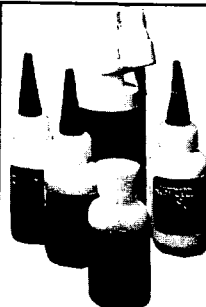
**It Can
Substantially
Increase Your
Business.**

FIND OUT HOW.
CALL:

1-800-438-1524

To Order FREE Display and
Business Builder Kit.

**PIANO SERVICING
TUNING & REBUILDING**
By ARTHUR A. REBLITZ, RTT
"The Technician's Bible"
Now in Paperback for only \$19.95
+ \$2 mail or \$3 UPS
THE VESTAL PRESS
Box 97 • Vestal 62 NY 13851
NY Res. add 7% sales tax



DRYBURGH PIANO SERVICE

distributors of
Satellite City Hot Stuff
adhesive products
1-800-GLUE ALL

ask for our complete guide of
piano applications

10% discount on first order
when you mention this ad



Great sounds with
strings from Mapes...
unexcelled strings for piano, guitar,
banjo, mandolin, and bass guitar

We make strings for any model or age
piano in any quantity for Piano Tech-
nicians, or larger quantities for manu-
facturers.

THE MAPES PIANO STRING CO.
P.O. BOX 700 ELIZABETHTON, TENNESSEE 37644
615-543-3195 FAX 615-543-7738

PRESIDENT'S MESSAGE

Putting PTG In Public Focus

PTG has now grown to over 3800 members. We like to think of our organization representing a level of competence in those who hold membership in PTG which will guarantee satisfactory technical service to both the beginning student and the concert artist. Certainly the availability of technical knowledge to those who hold membership in PTG would assure this if the member takes advantage of what is at his fingertips.

We like to think that most members do take advantage of what is available to them through PTG. We believe that anyone who uses a PTG member for service on their piano will probably get the best possible piano service.

There are many advantages to belonging to PTG, and one of them is here in this directory. You have listed in the PTG Directory all of the technical greats and geniuses in piano technology, and what does the directory give you? *Their phone numbers.*

We know the value of being a member of PTG, or we would not belong. Now we must make everyone else know what the Piano Technicians Guild is and why they should only use PTG members for their piano service.

This is what led to the birth of the PTG Marketing Committee. We must tell the world what PTG is. We have



**Nolan P. Zeringue, RTT
President**

tried our hands as volunteers in public relations and marketing, and for the most part have worked very hard for PTG. We have accomplished as much as we could, being piano technicians and not professionals in finding the best possible manner, format, and strategy with which to promote PTG.

We seek out professionals in our daily lives for our medical needs, legal needs, spiritual needs, and other services we need. It stands to reason that we would want the piano owning public to seek out professional service for their piano. An ongoing comprehensive professional

marketing and public relations campaign is the way for PTG to go in order to place us in proper focus before the piano owning public.

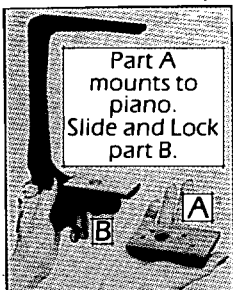
The PTG Marketing Committee is working very hard to accomplish the goals necessary to achieve the public's focus on PTG as the professionals in piano technology. Then one day we will be able to say that everyone *does* recognize that little round RTT logo, and would not think of using anyone but a Registered Tuner-Technician member of the Piano Technicians Guild. I urge you to support the committee's work, and to carry support to Council to approve the committee's recommendations for implementation. ■

"HANDS OFF"

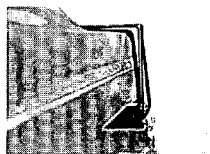
NEW! at Pacific Piano Supply

PIANO FALLBOARD LOCK

- New Design • Neat Appearance
- Easy to Install



**ONLY
\$34.95**



PIANO TRUCKS UPRIGHTS - SPINETS



**GRANDS
CALL FOR
PRICES**

POLYESTER POLISH

For all pianos with
"Hi-Gloss" Finishes.
Formulated for plastic finishes.



PACIFIC PIANO MANUFACTURES PIANO BENCHES

TOP QUALITY BENCHES...

Hand rubbed
lacquer or
upholstered tops.



Choice of
15 Leg Styles

Write for our FREE Bench Brochure

NEW CATALOGS AVAILABLE!

Send \$5.00 for Complete Catalog.

CHARGE ANY PURCHASE

ON YOUR



COMPLETE LINE OF TOOLS and SUPPLIES for PIANO REBUILDERS

PHONE OR WRITE FOR INFORMATION

PACIFIC PIANO SUPPLY CO.

P.O. Box 9412 • North Hollywood, CA 91609
24 Hour Phone Ordering Service (213) 877-0674

SUPERIOR PRODUCTS

- **Imadegawa Royal George Felt Hammers**

15, 17, or 19 Lb. Grand — 14 Lb. Upright.
Available with reinforced (bright tone) or unreinforced (medium tone) shoulders.
Specially designed Steinway style replacements.
Expert custom boring to your samples or specs.

- **Grand Action Parts**

Beautifully finished wippens to fit Steinway, Mason & Hamlin, and others.
Shanks & Flanges with finest quality knuckles to fit Steinway,
Baldwin, Mason & Hamlin, Knabe, Chickering, Wessel
actions plus European and Oriental imports.
Finest buckskin knuckles and backchecks
and thick buckskin strips for recover-
ing Steinway backchecks

- **Steinway Upright Replacement Parts**

- **Falconwood Pinblocks**

Special drill bits, instruction
book, 1/2" Falconwood plugs.
West Coast distributor for
C.A. Geers.

- **Tuning Pins**

Nickel plated or blue, cut
thread.

- **Caster Cups**
Molded plastic, 5/16"
diam., black or brown.

- **Sciortino Multi-Purpose Hammer-Hanging Tool**

- **Coleman - Defebaugh Instructional Video Tapes**

- **Sanderson Accu-Tuner**

*** **NEW** ***

We are pleased to announce that we now offer a complete line of

A. ISAAC HAMMERS

and

BROOKS NU-TONE HAMMERS

SUPERIOR SERVICE

* Knowledgeable staff will make every effort to accommodate special requests * Prompt, courteous service * Money-back guarantee

SUPERIOR IMPORTS, LTD.

2152 W. Washington Blvd., Los Angeles, CA 90018 • (213) 735-4595

PERKINS SCHOOL OF PIANO TUNING AND TECHNOLOGY

Teaching excellence in piano technology for 28 years

We are the only school teaching 4 individualized courses in Piano Technology: Piano Tuning and Repair, Grand Piano Rebuilding, Concert Tuner Preparation, and Player Piano Rebuilding. The classes are all hands-on, with the instructor present. When you have a question about that overtone, false beat, or inharmonicity, your instructor is right there to answer your question. You will install pinblocks, bridges, and plates yourself. Most classes visit a piano factory for the educational cap to your chosen studies.

Perkins School is a resident piano technology school with dorm rooms and kitchen facilities available on site. Students from ages 16 to 60 have taken these courses. We also have taught students from many foreign countries.

You are urged to visit our resident school which offers individual hands-on, instructor-present training. You can receive a diploma and certificate(s) in 6 to 7 months and know how to tune and repair pianos at a cost only twice that of a correspondence school — where you have to reach for a telephone, VCR or typewriter to converse with an instructor. For little more than the cost of a tuning machine, you will learn to tune by ear as well as learn to repair and regulate the entire piano.

Classes start quarterly — January, April, July and October. Call now for a free catalog and get started in a rewarding career.

Robert K. Perkins, RTT, President
Perkins School of Piano Tuning & Technology
225 Court Street Elyria, OH 44035
Phone: 1-800-852-1185
(216) 323-1440 (Elyria, OH)
(216) 671-9485 (Cleveland, OH)



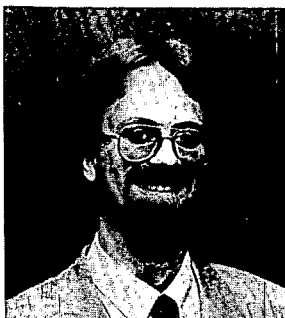
FROM THE VICE PRESIDENT

A Chapter Is A Living Thing (Help It Grow)

Bruce Dornfeld, RTT
Vice President

Who needs more people in their chapter? Would anything be better with more members? We often find it difficult to explain to prospective members why we want our competitors to become better at their trade and maybe become our friends. Sometimes it is just as hard for established chapter members to see the advantage of expanding membership. When things are good, the temptation is to keep things the same. When they get stale, it's still comfortable.

You already know a lot about what PTG can do for someone just joining: you know how it's helped you. Let's look at how new members can improve your chapter. One external benefit will be to improve the quality of technicians in your area; it only takes a few bad ones to taint everyone's image. A direct benefit is having more people to share business and technical ideas with, expanding your resources. When you are asked a question about some technical procedure, even by a less experienced technician, you have to analyze it carefully. If you are fortunate, someone



Bruce G. Dornfeld, RTT
Vice President

asks a question that requires a new perspective. All teachers know how much they learn from those being taught. It's likely that any technician who joins your chapter will contribute to the vitality of your collective skills.

We also need people to serve on committees and as officers. If we overuse those folks until they are burned out, it isn't good for them or the chapter. Where will you find new chapter officers for the future if not from new recruits? Creativity is needed in setting technical programs for the year as well as finding the changing needs of a constantly changing chapter.

Remember that when it looks like nothing is changing, stagnation is setting in: a change for the worse.

Vitality is found in new blood and what new people bring out of established members. Keep your chapter growing and it will continue improving. If you know of someone who might want to join, make contact! They will thank you and so will you! ☐

Introducing our complete new line of piano care products:

- KEY-BRITE, a key cleaner/protector for acoustic and electric keyboards.
- ALL-BRITE, a high-tech polish designed for polyester, lacquer, and rubbed finishes.
- BUFF-BRITE, a state-of-the-art buffing compound designed to remove fine scratches from polyester and lacquer finishes, as well as cleaning and polishing hardware/name decals.
- SCRATCH-BRITE, a scratch cover/rejuvenating polish.
- STATIC DUSTING BRUSH, for removing dust and dirt from cases, keyboards, plates and soundboards.
- ULTIMATE CARE KITS, complete care kits for polyester finishes, pianos and organs.
- CLEANING AND POLISHING CLOTHS.

***Increase your profits and provide
your customers with the finest quality
care products available!***



Write or call for more information

Cory Keyboard Products

(a division of Cory Instrument Products, Inc.)

21704 Devonshire St. #274, Chatsworth, CA 91311

Order desk: 1-800-552-CORY Fax: (818) 718-7488

Piano Technicians Guild Board Of Directors



1990-91 PTG Board members are, from left: Nolan P. Zeringue, RTT, Thibodaux, LA, President; James Birch, RTT, Bethel, CT, Northeast RVP; Ronald Berry, RTT, Indianapolis, IN, Immediate Past President; Bruce Dornfeld, RTT, Northbrook, IL, Vice President; Stephen Brady, RTT, Seattle, WA, Pacific Northwest RVP; Danny L. Boone, RTT, Waco, TX, South Central RVP; Sharla Kistler, RTT, Allentown, PA, Secretary-Treasurer; Michael Drost, RTT, River Falls, WI, Central West RVP; Fern Henry, RTT, Vacaville, CA, Western RVP, Richard Bittner, RTT, Royal Oak, MI, Central East RVP; and Donald Valley, RTT, Spartanburg, SC, Southeastern RVP.

1990-91 Board of Directors

President

Nolan P. Zeringue, RTT

619 Barbier Avenue
Thibodaux, LA 70301
(504) 446-6812

Vice President

Bruce G. Dornfeld, RTT

2134 Walters Avenue
Northbrook, IL 60062
(708) 291-9218

Secretary-Treasurer

Sharla Kistler, RTT

5510 Chapmans Road
Allentown, PA 18104
(215) 395-2348

Immediate Past President

Ronald L. Berry, RTT

6520 Parker Lane
Indianapolis, IN 46220
(317) 255-8213

Northeast Regional

Vice President

James S. Birch, RTT

56 Nashville Road
Bethel, CT 06801
(203) 744-4842

Southeast Regional

Vice President

Donald S. Valley, RTT

8861 Greenville Highway
Spartanburg, SC 29301
(803) 574-6165

South Central Regional

Vice President

Danny L. Boone, RTT

9707 Timberview
Waco, TX 76712
(817) 772-0546 (H)
(817) 755-1723 (W)

Central East Regional

Vice President

Richard Bittner, RTT

519 Melody Court
Royal Oak, MI 48073
(313) 398-3876

Central West Regional

Vice President

Michael A. Drost, RTT

1052 South Fork Drive
River Falls, WI 54022
(715) 425-2068 (H)
(715) 425-3940 (W)

Western Regional

Vice President

Fern L. Henry, RTT

3574 Cantelow Road
Vacaville, CA 95688
(707) 448-4792

Pacific NW Regional

Vice President

Stephen H. Brady, RTT

1402 3rd Avenue West
Seattle, WA 98119
(206) 281-8292 (H)
(206) 685-9371 (W)

Piano Technicians Guild Past Presidents

Erroll P. Crowl*	1957-1958
John W. Travis*	1957-1958
C. Raymond Feaster	1958-1959
Ulys Rogers	1959-1961
W. Don Morton	1961-1963
Charles E. Burbach	1963-1965
Wendell E. Eaton	1965-1967
Erwin Otto	1967-1968
Ralph A. Kingsbury	1968-1970
Jess C. Cunningham	1970-1972
George R. Morgan	1972-1973
F.M. "Kelly" Ward	1973-1975
Kenneth Kadwell	1975-1977
W. Don Morton	1977-1979
Robert Russell, Sr.	1979-1981
Sidney O. Stone	1981-1982
Ernest Preuitt	1982-1984
Charles P. Huether	1984-1986
Marshall B. Hawkins	1986-1988
Ronald L. Berry	1988-1990

*Interim Co-Presidents Erroll P. Crowl and John W. Travis served together immediately following the merger of the American Society of Piano Technicians and the National Association of Piano Tuners to form the Piano Technicians Guild.

COMING EVENTS

- | | |
|--------------------------|---|
| April 13, 1991 | East Tennessee One-Day Seminar Workshop
Carson-Newman College, Jefferson City, TN
Contact: Tom Graves; 228 Hillcrest Drive; Knoxville, TN 37918 (615)688-0916 |
| April 20, 1991 | Los Angeles Chapter Annual Seminar
La Canada Pres. Church, La Canada, CA
Contact: Jon Longworth; 6926 Bellingham Avenue; N. Hollywood, CA 91605 (818) 982-2431 |
| April 25-28, 1991 | New England/Eastern Canada Regional Seminar
Sonesta Hotel, Portland, ME
Contact: Joseph Bacica; 15 Holly Street; Box 208B; Scarborough, ME 04074 (207) 883-0010 |
| May 3-4, 1991 | Intermountain Seminar
Salt Lake City Airport Holiday Inn, Salt Lake City, UT
Contact: Wilford Young, RTT; 975 Stowe Drive; Ogden, UT 84404 (801) 393-9079 |
| May 23-26, 1991 | Mexico City
Ollin Yolislí Cultural Center, Mexico City, Mexico
Contact: Danny L. Boone; 9707 Timberview; Waco, TX 76712 (817) 772-0546 |
| May 5, 1991 | South Florida One-Day Seminar
Hale Pianos and Organs, Pompano Beach, FL
Contact: Bob Mishkin; 1240 NE 153rd Street; N. Miami Beach, FL 33162 (305) 947-9030 |
| July 13-17, 1991 | 34th Annual PTG Convention & Technical Institute
Adam's Mark Hotel, Philadelphia, PA
Contact: PTG; 4510 Bellevue, Suite 100; Kansas City, MO 64111 (816)753-7747 |
| Oct. 3-6, 1991 | Ohio State Conference
Truman Hotel, Columbus, OH
Contact: Don Gagliardo; 752 Macon Alley; Columbus, OH 43206 (614) 444-9630 |
| Oct. 11-13, 1991 | Texas State Association 1991 Seminar
The Crest Hotel, Austin, TX
Contact: Mary Cushing Smith; 2002 Oxford Avenue; Austin, TX 78704 (512) 462-0212 |
| Oct. 17-20, 1991 | 1991 New York State Conference
Sheraton Inn/Buffalo Airport, Buffalo, NY
Contact: Robert J. Tarbell; 358 Bedford Avenue; Buffalo, NY 14216 (716) 873-5465 |
| Nov. 8-10, 1991 | North Carolina State PTG Conference
Adams Mark Hotel, Charlotte, NC
Contact: Eugenia Carter; 4317 Commonwealth Avenue; Charlotte, NC 28205 (704) 568-1213 |

A. Isaac Pianos



With your feedback we have developed a family of piano hammers that will give you that special quality of piano tone you've been looking for.

We use natural, unbleached felt for greater resilience.

Cadenza • Cadenza with underfelt
Special Edition • Special Edition with underfelt

For those jobs where money
is no object,
but everything else is:

**Gold Points and
Gold Points with underfelt**

Every time your customers play a piano you rebuild using Isaac Hammers or Isaac Bass Strings you don't need to tell them your work is special...

Isaac Hammers and Bass Strings speak for you.

308 Betty Ann Drive Willowdale, ON Canada M2R 1B1
(416) 229-2096

Distributors:

Wally Brooks
(203) 434-0287
Peter F. Collora
(214) 351-6636
Superior Imports Ltd.
(213) 735-4595
American Piano Supply
(201) 777-3600

Ralph Joseph Onesti Piano Restorations

215-833-1657

FAX 215-833-5119

SERVICE TO THE TRADE

Soundboards

Pin Blocks

Bridges

Actions

High Level Finishes

CLASS INSTRUCTOR

Comprehensive Business and
Shop Management

Salesmanship

Computers in Your Business

Damper Guide Rail
Manufacturing

Bridge Making

Balance Rail Hole Repair

Pin Block Installation

Soundboards: Theory and
Installation

Grand Action

Dampers

CONSULTANTS FOR

Rebuilding

Business

Wood Technology

Wooden Parts Manufacturing
Techniques

High Level Mass Production
Wooden Parts Machinery

Piano Tuning & Repair Piano Technology

At Western Iowa Tech we believe teaching goes
beyond mere technique. Our graduates agree!

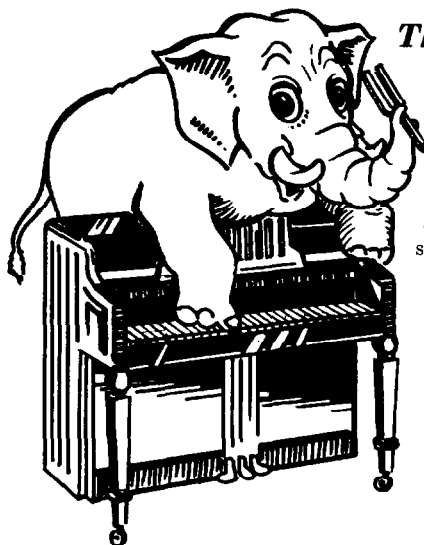
"I can't begin to tell you how much I appreciate all you have done to ensure my success in this new career! ...Every time I work on a piano, I leave my card inside. I feel like I really ought to add your name to the card, though, as I can just hear you talking me through the job, from start to finish." Carol S. Sandblom, Piano Technician

"Our study of the basic theoretical principles of equal temperament tuning has made it possible to understand better the historical temperaments I work with at the museum." Rodger Kelly, Curator, Shrine to Music Museum

Financial Aid and Job Placement Services available. Free loan videos about the college, and the Piano Tuning & Repair program, also available. For more information write Admissions Office, Western Iowa Tech Community College, P.O. Box 265, Sioux City, Iowa 51102-0265, or call 712/274-6400.

REMEMBER YOUR FINEST TUNING?

The Accu-Tuner II Can!



It's a jungle in there.

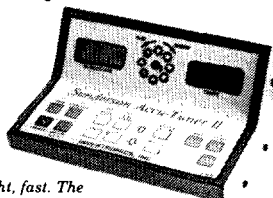
That's why you need the Sanderson Accu-Tuner II™ to help speed you through the most rugged terrain. This amazing computer can store up to 208 complete 88-note tunings. Store as many temperaments as you desire, or develop and store your own tunings, including special celeste or non-standard-pitch tunings.

It's pitch range, nine full octaves from C1 through B9, easily accommodates every pipe on even the largest pipe organ. And for quick temperature compensation, pitch can be easily offset to match that of a principal A or C.

Now, with stored tunings, you can tune any pipe organ or piano quickly and accurately. And you won't have to remember how great your last tuning was, you simply recreate it.

The Sanderson Accu-Tuner II by Inventronics. For the time you save, the price is but peanuts.

Send today for the **FREE** Inventronics catalog:



Compact,
lightweight, fast. The
Sanderson Accu-Tuner II

Inventronics Incorporated

9 Acton Rd., Chelmsford, MA 01824

1-800-FAST-440

In MA 508-256-7374

Piano Technicians Guild Awards

Hall Of Fame

1976	Erroll Crowl Theodore F. Gose Leslie Hoskins Harry W. Hughes Victor H. Jackson Alfred Knight George Lockhart Erwin Otto Allan Pollard Charles F. Stein John W. Travis Len West William Braid White Aubrey Willis
1977	James H. Burton Jess Cunningham Wendell Eaton Henry MacConaghy Ulys Rogers F.M. "Kelly" Ward
1978	Stephen Jellen John Kohl
1979	Willard Davis William Stegeman
1980	Ed Menke
1981	C. Raymond Feaster Robert Burton
1982	Clifford Geers John L. Scheer
1983	Hannah Grover Fred Drasche
1984	Ben Berman Ralph Kingsbury
1985	George Defebaugh
1986	Charles E. Burbach Emil Fries
1987	Ernie Juhn Fred Odenheimer
1988	Allen Foote Jack Sprinkle
1989	George Morgan Norman Neblett
1990	Robert Russell, Sr. Ralph Stilwell

Man Of The Year

1968	Allen Foote
1971	W. Stan Renham
1973	Robert E. Allan

Golden Hammer Award

Aubrey Willis	1969	Ernie Juhn	1980
Len West	1970	W. Don Morton	1981
John L. Scheer	1971	Francis Mehaffey	1982
Wendell Eaton	1972	Robert Burton	1983
Allan Pollard	1973	Bob Russell, Sr.	1984
Leslie Hoskins	1974	Stanley Oliver	1985
John Kohl	1975	Willis Snyder	1986
George Lockhart	1976	LaRoy Edwards	1987
Stephen Jellen	1977	George Defebaugh	1988
James H. Burton	1978	Emil Fries	1989
Don Galt	1979	Ben McKlveen	1990

Member Of Note

1969	J. Ben Markum		Fred Odenheimer
1970	Emil Fries Allan Pollard Victor H. Jackson Leslie Hoskins	1979	Floyd Qualls Ralph Kingsbury Ben McKlveen Norman Neblett Erwin Otto
1971	Clifford Geers Hannah Grover D. Earl L. Kent Hal Lyne	1980	Willis Snyder Dr. Al Sanderson
1972	W. Jesse Lyons Henry MacConaghy Merle Mason Robert Hayward	1981	Jack Sprinkle Herman Koford
1973	James H. Burton Stephen Jellen Bob Russell, Sr. William J. Stegeman	1982	Richard Bitteringer Willard Sims
1974	LaRoy Edwards Don S. Galt John Kohl Alfred Knight	1983	Jack Krefting Maurice Roseburrough
1975	Jess C. Cunningham George Defebaugh Wendell Eaton Francis Mehaffey Robert Qualls	1984	Walter Brooks, Jr. John Ford Frank Stopa
1976	James W. Coleman, Sr. Erroll Crowl George Morgan W. Don Morton	1985	Jack Greenfield
1977	Robert Burton Jack Caskey Fred Drasche F. M. "Kelly" Ward	1986	Susan Graham Otto Keyes Christopher S. Robinson
1978	Charles E. Burbach Charles S. Corey	1987	Ronald Berry Charles Huether Joel Rappaport Priscilla Rappaport
		1988	Lou Herwig John Lillico Roger Weisensteiner
		1989	William J. Smith Kenneth Serviss Ellen Sewell Clarence "Clancy" Stout
		1990	Colette Collier Larry Crabb Wayne Matley Bob Smit

Piano Technicians Guild Foundation

The Piano Technicians Guild Foundation was founded in 1983 to promote the Piano Technicians Guild and its members by promoting excellence in the piano industry. Its activities include:

- Presentation of an annual \$750 continuing education scholarship to a Nationally Certified member of Music Teachers National Association.
- Establishment of the PTG Foundation Press to publish books of technical interest to piano technicians.
- Establishment of a scholarship to assist an RTT-track Associate member in attending the annual convention and completing his or her examinations.
- Development of a program of research grants for academic study of piano acoustics and related topics.

Board of Directors

Marshall B. Hawkins, RTT, President
 Ronald L. Berry, RTT, Vice President
 Sharla Kistler, RTT, Secretary-Treasurer
 Bruce Dornfeld, RTT, 2nd Vice President
 Nolan P. Zeringue, RTT, 3rd Vice President
 Charles P. Huether, RTT, Director Emeritus
 Ernest Preuitt, RTT, Director Emeritus

Names in *italics* are those being honored by donations. This list includes donations received since the Foundation was established in 1983.

<i>Dr. William Abbot</i> Nelson A. Moffatt	Fred Odenheimer Ernest S. Preuitt	Ray Chandler Marshall B. Hawkins Kenneth Churchill Fred Odenheimer Jack Greenfield Wendell Eaton Clayton Harmon Asa Wilkerson Paul Mueller James Collins Leon Levitch	<i>Warren & Harriet Forgey</i> Norman & Pauline Miller	<i>Leslie & Frieda Hoskins</i> Norman & Pauline Miller Peter Wolford
<i>Hamilton Bell</i> Cleveland Chapter	<i>Charles Burbach</i> Piano Technicians Guild Kansas City Chapter Ernest S. Preuitt		<i>Emil Fries</i> Michael Osterberg	<i>W. Dean Howell</i> Ernest Preuitt El Paso Chapter El Paso Music Teachers Association Mr & Mrs. Albert von den Driesch Mr. & Mrs. Jeffrey Blonar Mr. & Mrs. Willard Roberts Mr. & Mrs. Fred McLane Jean Roberts Donald Henry Louise Heller Otto Heller Marshall B. Hawkins
<i>Ben Berman</i> Charles P. Huether New Jersey Chapter New York City Chpt.	James Burton Wendell Eaton Charles P. Huether Wichita Chapter		<i>Don Galt</i> Past Presidents' Club Wichita Chapter Connecticut Chapter Pacific NW Conference	
<i>John Bloch</i> Ernest S. Preuitt	<i>Paul Cheatham</i> Piano Technicians Guild Past Presidents' Club Ernest S. Preuitt	<i>Andrew DeLong</i> Lehigh Valley Chapter	<i>Earl Gardner</i> S.F. Murray	
<i>Robert Bobst</i> Piano Technicians Guild		<i>Chris Donges</i> Cleveland Chapter	<i>Hannah Grover</i> Ernest S. Preuitt Christine Lovgren Boston Chapter	
<i>Celia Bochner</i> A. Carl Eisenstadt	<i>Richard Chenoweth</i> Dean Thomas Robert Russell, Sr.	<i>William Dorley</i> Charles P. Huether		
<i>John Boukes</i> Douglas R. Strong Ron & Julie Berry	<i>Marion Crane</i> Kansas City Chapter Ernest S. Preuitt	<i>Sidney Durfee</i> Jesse Manley	<i>Robert Hayward</i> Marshall B. Hawkins Douglas R. Strong	<i>Keith Huffman</i> Cincinnati Chapter
<i>Walter Brooks, Sr.</i> Connecticut Chapter Charles Huether	<i>Al Cravens</i> Ernest S. Preuitt	<i>Fred Drasche</i> Ray Chandler	<i>"Gus" Hearst</i> St. Louis Chapter Wendell Eaton James P. Houston	<i>Harry Hughes</i> Douglas R. Strong
<i>Fred Bruhn</i> Leon Levitch	<i>Charles Cronkhite</i> Ernest S. Preuitt	<i>Charles Egner</i> Lehigh Valley Chapter	<i>Richard E. Heinrich</i> El Paso Chapter	<i>Victor & Adeline Jackson</i> Norman & Pauline Miller
<i>Edward Buck</i> Boston Chapter Brian Catell	<i>Erroll "Put" Crowl</i> Marshall B. Hawkins Keith McGavern Wendell Eaton Ernest S. Preuitt Washington D. C. Chapter Clayton Harmon	<i>Eugene Ettore</i> Charles P. Huether New Jersey Chapter	<i>John Holder</i> New Jersey Chapter Charles P. Huether Doris Holder Roger Endress	<i>Stephen S. Jellen</i> Wendell Eaton F. Kelso Davis Bob Russell, Sr. Marshall B. Hawkins James W. Owens Dean Thomas Norman Plumb Gary Gugala Fred Hemry James B. Pierson Harry E. Berg Leonard Danos Walt Sierota Leon Levitch Fred Odenheimer Ray Friend
<i>Donald Bunch</i> Gil & Ella Marten Scholarship "Marten"		<i>Marge Evans</i> Ernest S. Preuitt		
<i>James Burton</i> Wendell Eaton Ernest S. Preuitt	<i>Jess Cunningham</i> Mr & Mrs. James Burton Marshall B. Hawkins	<i>C. Raymond Feaster</i> Douglas R. Strong	<i>Lew Herwig</i> Ray Chandler J. R. Berens	
<i>Robert Burton</i> James Burton	<i>George Defebaugh</i> Jesse Manley	<i>Dayle Foli</i> Lu Preuitt	<i>Larry Hiller</i> Mr & Mrs. Gene Charney Lillian Danek	
		<i>Cliff Foltz</i> Cleveland Chapter		

Alfred Knight Douglas R. Strong Garland O. Goodwin Kenneth Sloane Ralph Kingsbury	<i>Reginald Moore</i> Ernest S. Preuitt Wichita Chapter	<i>Ward Rawlins</i> Jess Cunningham Ernest S. Preuitt	<i>Percy D. Sproule</i> Mrs. M.E. White Mrs. F.A. Wilson Mrs. G.E. Rouatt Miss Madeline Coulter Mrs. R.D. Nelson Mrs. Mable Quinn Mrs. Moira Vine Mr. N.G.A. Wilson Keith Sproule Merle Sproule Yvonne Ashmore	Pennsylvania State Convention Central Pennsylvania Chapter Erie, PA Chapter Hannah Grover Kenneth Pearson Bill & Lois Connely Reading-Lancaster Chpt. Alec Walker David Snyder Ernest S. Preuitt Norman Plumb Grace Wagner Ken Wagner Bob Wagner Wagner Pianos-Organs, Inc.
<i>K. Walter Kerber</i> Ernest S. Preuitt	<i>Ross Muttart</i> Douglas R. Strong	<i>William B. Reichert</i> Ernest S. Preuitt	<i>Charles Stein</i> Douglas R. Strong Ralph Kingsbury	<i>George C. Weeks</i> Daytona Beach Chapter
<i>Frank Kast</i> Marshall B. Hawkins Mark Anderson Jim Briley	<i>Dave Musgrave</i> Fred Odenheimer Ernest S. Preuitt	<i>Robert Russell, Sr.</i> Clayton Harmon Cleveland Chapter Wendell Eaton Norman Plumb Marshall B. Hawkins Mr & Mrs. Phillip Wykoff Wagner Pianos-Organs, Inc. Jack Greenfield Ernest S. Preuitt Ron & Julie Berry Piano Technicians Guild	<i>John Steinway</i> Wendell Eaton Ernest S. Preuitt	<i>Scotty Welton</i> Charles P. Huether Wendell Eaton Connecticut Chapter Paul Monachino Charles Nilson
<i>Ralph Kingsbury</i> Jonathan Moberg Charles P. Huether Wendell Eaton Kelly Ward Richard Kingsbury Marshall B. Hawkins	<i>Samuel Nock</i> Connecticut Chapter	<i>Larry Scheer</i> Wichita Chapter Philadelphia Chapter Charles P. Huether Ernest S. Preuitt Marshall B. Hawkins	<i>Walter Stevens</i> Dallas Chapter	<i>Len West</i> Douglas R. Strong
<i>Hyman Ludman</i> Bessie Ludman	<i>Roy Nunn</i> Douglas R. Strong	<i>Casey Schneider</i> Jonathan Moberg	<i>Ralph Stilwell</i> John Baird	<i>William Braid White</i> Bruce Barrett Douglas R. Strong
<i>Hal Lyne</i> Ernest S. Preuitt	<i>Fred Odenheimer</i> Marshall B. Hawkins	<i>Walter Schrumph</i> Paul Mueller	<i>Roland Stinson</i> Kansas City Chapter Ernest S. Preuitt	<i>Carl E. Wicksell</i> Piano Technicians Guild Ernest S. Preuitt Charles P. Huether Brian Scott Faith Lutheran Church Past Presidents' Club Morton Trautman Larry J. Wicksell
<i>Henry MacConaghy</i> Piano Technicians Guild Ernest S. Preuitt Past Presidents' Club	<i>Erwin Otto</i> Piano Technicians Guild Wendell Eaton Fred Drasche Daytona Beach Chapter Connecticut Chapter Wichita Chapter Jess Cunningham Charles P. Huether Ernest S. Preuitt	<i>Evangeline Scovel</i> Washington D.C. Chapter	<i>Leroy Sturdevant</i> Ernest S. Preuitt	<i>Mrs. Arthur Wilkinson</i> Mr. & Mrs. James Donelson
<i>C. E. Manning</i> Asa Wilkerson	<i>Sam Pearlman</i> Bob Russell, Sr. Ernest S. Preuitt Sidney O. Stone	<i>Elith B. Sharp</i> Ron Sharp	<i>Lawrence Taylor</i> Mrs. J. Wallace Hamilton Alfred H. Lafosse William Reid Rev. & Mrs. Stanley F. Taylor Barbara Wright Farol Taylor	<i>Charles R. Williams</i> Douglas R. Strong
<i>J. Ben Markum, Jr.</i> Hiram Harting	<i>George Peters</i> Piano Technicians Guild Sidney O. Stone Tom Blanton Charles P. Huether Ernest S. Preuitt	<i>Walter Sierota</i> Henry T. Meyermann Charles P. Huether Piano Technicians Guild Auxiliary Ernest S. Preuitt Lloyd Wagner Washington D.C. Chapter Marshall B. Hawkins Mr. & Mrs. James Bryant Reading-Lancaster Chapter Norman Plumb Bob Russell, Sr. Pennsylvania State Conference Harold Smith Detroit-Windsor Chapter	<i>John Travis</i> Marshall B. Hawkins Keith McGavern	<i>Aubrey Willis</i> Piano Technicians Guild Ernest S. Preuitt Past Presidents' Club Jess Cunningham
<i>Raye McCall</i> Leon Levitch Mr & Mrs. Fred Odenheimer Robert Hofstetter Ernest S. Preuitt	<i>Allan E. Pollard</i> Douglas R. Strong Houston Chapter	<i>Virgil Smith</i> Edward Doerner Garland O. Goodwin James Osborn Ralph Sperry Douglas R. Strong	<i>Homer Wagman</i> Detroit-Windsor Chpt. Charles P. Huether	<i>Allyn Winslow</i> Boston Chapter
<i>Guy McKay</i> Central Illinois Chapter	<i>Ruth Pollard</i> Houston Chapter		<i>C.R. "Shorty" Wagner</i> Piano Technicians Guild Wendell Eaton Dorothy Sain Mary Talento Livia Wagner Mr. & Mrs. Irvin Soles Lloyd Wagner Connecticut Chapter Lee & Tono Iovino Laura G. Grafius Henry C. Greene Ruth & Sarah Owens	<i>Robert S. Wire</i> Douglas R. Strong Edwin C. Wood Marshall B. Hawkins
<i>Helena McKay</i> Ernest S. Preuitt	<i>Ernest S. Preuitt</i> Donald A. Long			
<i>Dale Mensching</i> Chicago Chapter James Houston	<i>Floyd Qualls</i> Piano Technicians Guild Ernest S. Preuitt			
<i>H. Daniel Mensing</i> Garland O. Goodwin Cleveland Chapter	<i>Jesse Lyons</i> Past Presidents' Club			
<i>Albert Metz</i> Pauline Miller Norman Miller Jess Cunningham Ken Sloane	<i>Robert Randolph</i> Western Carolinas Chapter Clayton Harmon			

Bill Wright
Fred Odenheimer
George Young
Ernest S. Preuitt

Henry Zabawski
Cleveland Chapter

Contributions also
received from:
The Piano Travelers
Association

Vilas Wensel
Harry E. Berg
Charles P. Huether
Robert E. Morris
David G. Taylor
Sherman J. Titens
Paul Mueller
Ernest S. Preuitt
Harry Foster
Parker Leigh
Rufus Easter, Jr.
Frederick Henry

COLEMAN-DEFEBAGH Video-Cassettes

- Aural & Visual Tuning\$79.50
Pitch raising, temperament setting, beat counting,
Sanderson Accu-Tuner, etc.
- Grand Action Rebuilding\$79.50
Hammers, shanks & flanges, wippens, key bushing,
backchecks, etc.
- Upright Regulation\$65.00
Troubleshooting, refelting, etc.
- Beginning Piano Tuning\$55.00
- Grand Action Regulation\$79.50
- Voicing\$79.50
- Exploring the Accu-Tuner\$55.00

VHS or Beta (213) 735-4595

Superior Instruction Tapes
2152 W. Washington Blvd.
Los Angeles, CA 90018

Piano Technicians Guild Foundation 1991 Patrons And Contributors

To recognize those who have made exceptional donations to the Piano Technicians Guild Foundation, two special gift levels have been established. Patrons to the Piano Technicians Guild Foundation are those who have given \$100 or more so far in the 1991 calendar year. Contributors have given \$50 or more so far in the 1991 calendar year.

Patrons:

Leon Levitch
Marshall B. Hawkins
Ernest S. Preuitt
Bruno Tassoni
Houston Chapter

Contributors:

Frederick Henry
Richard Kingsbury
Parker Leigh
Asa Wilkerson
Peter Wolford
Lehigh Valley Chapter

The Finishing Touches

Dry Transfer Decals



- Fast, easy, no cleanup
- Immediately ready to finish
- Over 700 Fallboard and Soundboard
- Custom decals—send tracing for

Music Racks

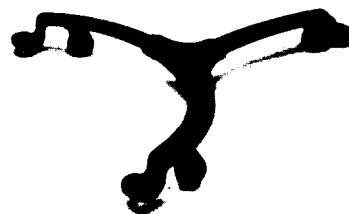


- Authentic Steinway designs
- Two styles

Decals Unlimited

Grand Piano Carriage

- Made of the finest steel; coated
- Superior engineering and looks
- Two brakes included for added stability



- Smooth and effortless movement
- No finish damage to piano legs
- Shipped UPS

Schroeder's Classic Carriage

9333 96th St. No.

Mahtomedi, MN 55115 (612) 429-4465

Catalog available upon request

PRATT-WIN

(formerly Pratt Read)

TECHNICAL SERVICE

Your source of replacement parts, Pratt-Win Corporation manufactures piano and organ keys, grand and upright piano actions, shanks, and dampers. For replacement parts, contact:

Technical Services Department
Pratt-Win Corporation
9 Zane Grey Boulevard
El Paso, Texas 79906
915/858-0919
(Juarez, Mexico)



FANDRICH PIANO COMPANY

Piano Design Engineering
Prototype Fabrication
Technical Consulting Services

DELWIN D. FANDRICH, *Piano Builder*

6336 SE Foster Rd • Portland, OR 97206 • 503-774-1537 • FAX 503-771-6935

Examiner Contact List

The following list is to help Associates locate convenient testing opportunities. For additional information: contact your regional representative on the PTG Examinations and Test Standards Committee (ETSC), listed elsewhere in this directory; monitor the regular Journal Update listings of exam offerings under "Dates & Deadlines," or call the conferences and seminars contacts appearing on the Journal "Coming Events" page to see if exams will be offered at the event.

Reg.	Chapter Name	Number	Technical Contact	Telephone	Tuning Contact	Telephone
1	Western MA	010	Jack Stebbins	413-549-3575		
1	Boston	021	Israel Stein	617-536-6674	Christine Lovgren	617-227-0155 ¹
1	Rhode Island	029	Larry M. Brown	401-847-0529	same	same
1	Montreal	060	Jean-Marc Beauchamp	514-634-0731	Marcel Carey	819-564-0447
1	Long Island-Suffolk	117	Ed Dowling	516-473-9069	same	same
1	Buffalo	142	Jim Mosier	716-631-5129	Chuck Erbsmehl	716-679-4530
1	Reading-Lancaster	195	Jim Bittinger	717-859-3111	T. Michael Carraher	717-367-8256
2	Washington DC	201	Sam Powell	301-840-0267	Michael Travis	301-441-3555
2	Baltimore	212	Donald R. Pahl	301-781-6350	Patrick L. Stone	301-974-1982
2	Northern VA	223	Alan Heneberry	703-683-5182	Dave Frease	703-771-1909
2	Roanoke	240	Harry Doss	703-951-0398	Ernest Bremner	703-632-3793
2	Central NC	274			Ralph Caskey	919-299-8185
2	Charlotte	282	Eugenia Carter	704-568-1231	Bill Clayton	704-392-7836
2	Central FL	327	David Taylor	407-898-9266	Robert Carr	904-736-0551 ²
3	North Central LA	713	Gary Neie	318-640-3122	Elizabeth Ward	318-443-0327
3	Oklahoma	731	Gary Bruce	405-348-3213	same	same
3	Dallas	752			Walter Connell	214-353-9295
3	East Texas	756	David Thomason	903-586-6480		
3	Houston	771	Martin Wisenbaker	713-896-9480	Jim Geiger	713-864-6939
3	San Antonio	782	Leonard Childs	512-647-3648	Charles Ball	512-282-1221
3	Austin	787	Bill Cory	512-472-9358	Mary Smith	512-462-0212
4	Columbus	431	Mark Ritchie	614-885-8488		
4	Cincinnati	452	Michael Wathen	513-556-9565	same	same
4	Indianapolis	462	Barbara Martin	317-255-7747	same	same
4	Lansing	489	Dale Heikkinen	313-665-0583	same	same
4	Milwaukee	532	Timothy Dixon	414-873-2976		
4	Madison	537	Bob Hohl	414-495-8058		
4	Waukegan	600	Richard Seaman	708-945-5638	Robert Guenther	708-673-8863
4	Chicago	601	Jim Hudson	708-679-1646	Jim Houston	708-386-3663 ³
4	Quad Cities	612	Steve Carver	319-337-9755		
5	Central Iowa	501	Paul Riedel	515-682-3802	John DeHaan	319-242-6283
5	St. Louis	631	David Porter	314-469-3217	Willem Brees	314-961-5203
5	Kansas City	641	Ernie Preuitt	816-252-2885	Paul Wolf	913-642-0610
5	Nebraska	683	John Minor	402-553-8694	John Minor	402-553-8694
5	Denver	801			Chris Finger	303-652-3110
6	Phoenix	851	Jeff Turner	600-842-0457	Jim Coleman, Sr.	600-968-1222
7	Vancouver, BC	011	John C. Guy	604-525-8101		
7	Montana	594	Peter Briant	406-453-2601	Ward Guthrie	406-587-4088
7	Rogue Valley	975			Thomas Lowell	503-772-1384
7	Eastern WA	992	Mark Story	509-456-8626	Thomas A. Kuntz	208-667-1205
7	Alaska	996	Al Seitz	907-272-4832		

Area Examining Boards

6	NCAEB	Bill Spurlock	707-448-4792	Michael Kimball	415-994-9798 ⁴
	includes chapters: 901, Los Angeles; 905, South Bay; 917, Pomona Valley; 921, San Diego; 926, Orange County; 931, Santa Barbara				
6	SCAEB	Carl Lieberman, Sec.	213-392-2771	same	same ⁵
	includes chapters: 941, San Francisco; 945 Golden Gate; 950, Monterey Bay; 951, Santa Clara; 953, Modesto; 956, Sacramento Valley				

Footnotes

1. Test location after school hours at North Bennet Street School.
2. Offering technical exam to Chapter members only.
3. Exams offered three times per year, dates published in Chicago Newsletter.
4. Exams December/April near San Francisco, January/August near Sacramento. See *Update*
5. Call or see *Journal Update* for test/location schedule.

Certified Tuning Examiners

Northeast Region

010 - *Western Massachusetts*

John Stebbins

021 - *Boston, MA*

Christine Lovgren

Albert E. Sanderson

029 - *Rhode Island*

Larry M. Brown

031 - *New Hampshire*

Peter W. Grey

060 - *Montreal, QC*

Roland Bessette

Marcel Carey

061 - *Ottawa, ON*

Robert Smit

062 - *Toronto, ON*

John E. Lillico

064 - *Connecticut*

Bruce A. Macleod

Kenneth L. Strick

Christine S. Towne

Ray E. Zeiner

078 - *New Jersey*

Charles Huether

Charles P. Willis

101 - *New York City, NY*

Michael Miccio

Karl M. Roeder

117 - *Long Island-Suffolk, NY*

Edward D. Dowling

James V. Dowling

122 - *Capitol Area, NY*

Stephen H. Snyder

131 - *Syracuse, NY*

Robert W. Lee

Paul J. Simkin

Kenneth A. Williams

139 - *Southern Tier, NY*

Wade F. Alexander

142 - *Buffalo, NY*

Charles R. Erbsmehl

Thomas McNeil

151 - *Pittsburgh, PA*

David J. Barr

Robert W. Wagner

166 - *Central Pennsylvania*

William A. Hoehrl

170 - *So. Central Pennsylvania*

Keith A. Bowman

191 - *Philadelphia, PA*

Hilbert S. Felton, Jr.

195 - *Reading-Lancaster, PA*

T. Michael Carraher

William H. Keller

Shawn L. Peck

Southeast Region

201 - *Washington, DC*

Ruth Ann Jordan

Michael R. Travis

212 - *Baltimore, MD*

Patrick L. Stone

223 - *Northern Virginia*

David H. Frease

Bernard Tolbert

240 - *Roanoke, VA*

Ernest B. Bremner

Andrew J. Lyford

274 - *Central North Carolina*

Ralph L. Caskey

278 - *Pamlico, NC*

Donald E. Wigent

282 - *Charlotte, NC*

William J. Clayton, II

301 - *Atlanta, GA*

Larry B. Crabb, Jr.

327 - *Central Florida*

Robert V. Carr

Vernon P. Williams

Allen K. Wright

331 - *South Florida*

Larry J. Wicksell

335 - *Sarasota-Ft. Myers, FL*

Roberta D. Jacobs

337 - *Southwest Florida*

John C. Phillips

379 - *Knoxville, TN*

Donald A. Strong

381 - *Memphis, TN*

Asa Wilkerson

South Central Region

701 - *New Orleans, LA*

Lloyd T. Cotten

Nolan P. Zeringue

713 - *North Central Louisiana*

Elizabeth E. Ward

752 - *Dallas, TX*

Walter K. Connell

Kerry M. Symes

Lou C. Tasciotti

Fred T. Yonley, Jr.

763 - *Texoma, TX*

Jimmy C. Gold

767 - *Heart of Texas*

Danny L. Boone

Charles W. Fry

771 - *Houston, TX*

James B. Geiger

787 - *Austin, TX*

Ramon A. Ramirez

Mary C. Smith

799 - *El Paso, TX*

W. Dean Baker

Central East Region

401 - *Louisville, KY*

Stephen J. Presley

405 - *Bluegrass, KY*

Fred W. Tremper

441 - *Cleveland, OH*

Kevin M. Leary

452 - *Cincinnati, OH*

Nevin E. Essex

Michael J. Wathen

462 - *Indianapolis, IN*

Ronald L. Berry

481 - *Detroit-Windsor, MI*

Richard Bittner

Hugh B. Gullede

Steven E. Hornbeck

Jessica A. Masse

486 - *Midland, MI*

Janet E. Neuman

Paul R. Schoelles

489 - *Lansing, MI*

Dale E. Heikkinen

Les O. Jorgensen

493 - *Western Michigan, MI*

Dean L. Reyburn

600 - *Waukegan, IL*

Robert L. Guenther

601 - *Chicago, IL*

James P. Houston, Jr.

Brian R. Mott

625 - *Central Illinois*

John H. Baird

Central West Region

501 - *Central Iowa*

John DeHaan

553 - *Twin Cities, MN*

Ralph W. Kratzer

Richard G. Raskob

Gary R. Shulze

631 - *St. Louis, MO*

Willem Blees

David B. Porter

641 - *Kansas City, MO*

Stephen D. Berg

Kent E. Swafford

Paul Wolf

671 - *Wichita, KS*

Alan B. Crane

Marty A. Hess

683 - *Nebraska, NE*

Robert W. Erlandson

John H. Minor

Clarence P. Stout

Richard E. West

803 - *Boulder, CO*

Christian Finger

Western Region

851 - *Phoenix, AZ*

James W. Coleman, Sr.

Aiko Porter

901 - *Los Angeles, CA*

Allan O. Cate

Teri L. Meredyth

Kathy K. Teetsell

905 - *South Bay, CA*

Stephen F. Schell

917 - *Pomona Valley, CA*

John D. Grutzmacher

921 - *San Diego, CA*

Mark E. Adams

931 - *Santa Barbara, CA*

John B. DuBois

941 - *San Francisco, CA*

Michael A. Kimbell

945 - *Golden Gate, CA*

Sidney O. Stone

950 - *Monterey Bay, CA*

Russell D. Brown

951 - *Santa Clara Valley, CA*

Thomas J. Gorley

955 - *Redwood, CA*

Daniel S. Gurnee

956 - *Sacramento, CA*

Peter M. Clark

Pacific Northwest Region

001 - *Calgary, AB*

Ray Hopland

Alfred E. Jeschke

Otto R. Keyes

594 - *Montana*

Ward Guthrie

Jeffrey P. Stickney

846 - *Utah Valley, UT*

Rick L. Baldassin

M. Jack Reeves

972 - *Portland, OR*

Taylor Mackinnon

David E. Peake

Denis J. Wilkinson

975 - *Rogue Valley, OR*

Tom A. Lowell

981 - *Seattle, WA*

Stephen H. Brady

Edward J. McMorrow

985 - *Puget Sound, WA*

Wayne O. Matley

Michael D. Reiter

James D. Snyder

992 - *Eastern Washington, WA*

Terry Halleran

Thomas A. Kuntz

Computer Software

Store Thousands
of your
Accu-tuner
Tunings with



**TUNING
MANAGER**

- IBM Compatible
- **TRANSFER • STORE • EDIT • PRINT**
- Requires MIDI card

Dean L. Reyburn R.T.T.
9605 Pine Isl Dr. NE
Sparta, MI 49345

\$295⁰⁰ EACH

Both Programs \$550⁰⁰

- \$25 Demo Disk

- Free Information Packet

- 30 Day Moneyback Guarantee

616-887-0191

**PIANO
SERVICE
MANAGER**

*Organize
Your
Time!*



- Scheduling On Screen
- Customer/Piano Database
- Accounting/Billing
- Prints Labels/Reports
- Daily Appointments, Reminder Notices
- Word Processing
- Manual & Support
- IBM Compatible
- Written for Piano Technicians by an R.T.T.

Sustaining Members

Chapter Sustaining Members

Ray Anderson
Toronto, ON

Paul E. Bergan
Houston, TX

Howard P. Berry
Central Iowa, IA

David Blacklock
Northeast Florida, FL

Walter J. Damon
Milwaukee, WI

James A. Dinwiddie
Houston, TX

George E. Doerflein
Richmond, VA

Russell M. Gehrt
Las Vegas, NV

Frank Gould
Boston, MA

Theodore Graber
Hutchinson, KS

Bernard J. Hanitchak
Syracuse, NY

William J. Harry
Connecticut, CT

Ken Johnson
Mississippi-Gulf Coast, MS

Les Johnson
Vancouver, BC

Herman O. Koford
South Bay, CA

Paul A. Lawrence
Bluegrass, KY

Joel I. Loewen
Edmonton, AB

Edwin G. Markert
Long Island-Nassau, NY

Frank Martz

Los Angeles, CA

Roger L. McRoberts
Houston, TX

Lewis A. Mell
Connecticut, CT

Roland V. Meyer
Central Iowa, IA

Phillip H. Moore
Seattle, WA

Joseph C. Parker
Pittsburgh, PA

William E. Pealer
Northern Virginia, VA

Don F. Rogers
Puget Sound, WA

Joseph Rose
Long Island-Nassau, NY

Howard Sauers
San Francisco, CA

Casey J. Schneider
Milwaukee, WI

C.W. Siewert
Phoenix, AZ

Herbert A. Sorg
South Bay, CA

Ralph A. Tandberg
Orange County, CA

Helmut Titz

Vancouver, BC

Charles G. Wagner
Cleveland, OH

George J. Whyte
Seattle, WA

Robert Wolf
New York City, NY

William H. Young
Portland, OR

Guild Sustaining Members

Arthur Berson

New York City, NY

Jess C. Cunningham
New Orleans, LA

Emil B. Fries
Portland, OR

Hiram W. Harting
Houston, TX

Barney J. Johns
Northeast Florida, FL

W.J. Lyons
Oklahoma, OK

Robert Qualls
Oklahoma, OK

Honorary Members

Joe Daurer
Central Florida, FL

F.K. Davis
Connecticut, CT

Earle L. Kent
Indiana, IN

NOW AVAILABLE...after an absence of over half a century!
(Varnish Apply Duplex Paper)

SOUNDBOARD DECALS

Available at piano supply houses worldwide...OR...

PRO PIANO 3916 18th Street
San Francisco, CA 94114
Telephone: 415/621-1210

A PIANO TECHNOLOGY CERTIFICATE IN EIGHT MONTHS...



...OR AN A.S. DEGREE WITH TWO YEARS OF STUDY.

Tuning, regulation, repair, and rebuilding of grand and upright pianos. Business practices, including computer applications. Elective studies in antique instrument construction.

Program Coordinator: David Hoffman, RTT.

For more information, call or write Director of Admissions.

 **SHENANDOAH UNIVERSITY**

1460 University Drive Winchester, Virginia 22601 • 1-800-432-2266

• Shenandoah University does not discriminate against any student or employee because of sex, race, color, handicap, military service, or national or ethnic origin, and maintains such nondiscriminatory policy in all aspects of operation.

PIANO WORKS



► Manufacturers of piano, organ, and harpsichord keys

► Full key service shop

5269 Stilwell Road
Trumansburg, New York 14886



► 607-387-9345

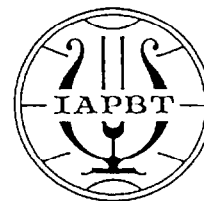
International Association of Piano Builders and Technicians

The International Association of Piano Builders and Technicians is a worldwide association of piano service organizations and individuals. The purpose of the association is the formation and maintenance of a worldwide fellowship of piano technicians and rebuilders.

The objectives of the organization are to encourage and to provide a means of exchange of technical information and related subjects and for cooperation in scientific research to improve the quality of pianos. Exchange of information is on a voluntary basis.

IABPT was formed at the 1979 Guild convention in Minneapolis, MN. Don Morton (PTG) and Nobuo Tanaka (JPTA) were elected co-presidents for the first two-year term. Subsequent meetings were in Switzerland, Tokyo, Kansas City, MO, Toronto, Ontario, and Kyoto, Japan. The next scheduled meeting will be June 1991, in Seoul, Korea.

Membership is limited to national technicians organizations, although individuals may become members if there is no organizational member in their country.



Board of Directors

President: Ronald L. Berry (PTG)

Vice President: Bo Jung Lee (KAPT)

Secretary: Kenzo Utsunomiya (JPTA)

Directors: Ling Ho "Tom" Liu (TPTA), Ed Hilbert (PTG)

Organizational Members

Australian Piano Tuners Assn.
Piano Technicians Guild, Inc.
Japan Piano Technicians Assn.
Korea Assn. of Piano Tuners
Taipei Piano Technicians Assn.

Individual Members

Ralph Long, England
Matthias Stoeckle, Germany
Johannes Ruoss, Germany
Brian Dockrill, Australia
Odd Aanstad, Norway
Lothar Thomma, Germany
Leonardo Duricic, Germany
Ang Kok Heng, Hong Kong

Friends of IABPT

Although individual membership in the IABPT is limited to technicians in countries where there are no national organizations, Guild members may still support the international organization by becoming "Friends of IABPT."

Annual dues for the "Friends of IABPT" are \$15, which is used to defray expenses involved in PTG's participation in the international group. Members of PTG who join receive a membership card and lapel pin.

Technicians' Organizations In Other Countries

Pianoforte Tuners' Association

President: Les Sherlock
10 Reculver Road
Herne Bay, Kent CT6-6LD

Sveriges Pianostammare

President: Borje Gyllhede
Aprikosgatan 27
S-16236 Vallingby, Sweden

Bund Deutscher Klavierbauer

President: Udo Schmidt
c/o Steingraeber & Sohne
Friedrichstrasse 2
8580 Bayreuth, Germany

Schweizerischer Verband der Klavierbauer und Stimmer

President: Edgar Schokke
Lindenfeldweg 9
4106 Therwil, Switzerland

L'Association Francaise des Accordurs-reparateurs de Pianos

President: Jacques Millioz
Les Jasses
30720 Ribaute Les Tavernes
France

Japan Piano Tuners Association

President: Tokuichi Ojima
Gakki-Kaikan 6F
2-18-21 Sotokanda Chiyoda-KU
Tokyo, Japan

Associazione Italiana Accordatori Riparatori di Pianoforti

President: Sergio Griffa
Via Della Signora 1
I-20122 Milano, Italy

Dansk Pianostemmer-Union

President: Gunnar Christensen
Thorsgade 14
8900 Randers
Denmark

Norsk Piano Stemmernes Forening

President: Odd Aanstad
Huser, Asmaloy
N-1674 Vesteroyhuser, Norway

Suomen Pianovirittajateknikot r.y.

President: Kari Arosson
Raatiniehenkatu 6 D 68
00140 Helsinki
Finland

European Union of Piano Makers Association (Europiano)

President: Leonardo Duricic
c/o Schimmel Pianofortefabrik
Friedrich-Selle-Strasse 20
D-3300 Braunschweig
Germany

Korea Association of Piano Tuners

President: Chun Sik Chang
#63-4 203 Song Am Bldg.
Muak-Dong Jongro-Gu
Seoul, Korea

New Zealand Piano Technicians Guild

c/o Owen S. Mathieson
9 Douglas Avenue
Mt. Albert 3, Auckland
New Zealand

Australian Piano Tuners and Technicians Association

President: John Cross
516 Light Street
Dianella 6062
Western Australia

Taipei Piano Technicians Assn.

President: Oliver Chang
2Fl. No. 532, Song-Chiang Road
Taipei, Taiwan 10478

Piano Industry Contacts

Piano Manufacturers

Alfred Knight Ltd.
Phillip Warfield Huth
821 Kent Avenue
Baltimore, MD 21228
(301)747-7700

Astin-Weight Piano Mfg.
Ray Astin
120 W. 3300 South
Salt Lake City, UT 84115
(801)487-0641

Baldwin Piano & Organ
Kent Webb, Tech Services
Highway 63 South
Trumann, AR 72472
(501)483-6116

**C. Bechstein America/
Sauter Pianos**
Russell Kassman
425 Hayes Street
San Francisco, CA 94102
(415)255-0284

Camilleri Piano Works, Ltd.
Bob Philbin
121 W. 19th Street
New York, NY 10011
(212)255-9240
(800)FOR-PIANO

Classic Player Pianos
John Omiatek
Technical Services
Quaker Drive
Seneca, PA 16346
(814)676-6683
FAX (814)676-9340

Falcone Piano Company
George Brambilia
35 Duncan Street
Haverhill, MA 01830
(508)372-8300

Jasper American
Judy Weikert
Admin. Serv. Manager
Highway 56
French Lick, IN 47432
(800)937-4522

Kasimoff-Bluthner Piano Co.
Bill & Helga Kasimoff
337 N. Larchmont Blvd.
Los Angeles, CA 90004
(213)466-7707

Kawai America Corp.
Ray Chandler
Tech. Support Div.
2055 E. University Drive
Compton, CA 90220
(213)631-1771

Kimball Piano Division
Judy Weikert
Admin. Serv. Manager
Highway 56
French Lick, IN 47432
(800)937-4522

**Kimball World
(Bosendorfer Service)**
Vince Cooke
P. O. Box 230
French Lick, IN 47432
(800)937-4522

**Mason & Hamlin
Piano Co.**
George Brambilia
35 Duncan Street
Haverhill, MA 01830
(508)372-8300

Performance Pianos, Inc.
A. Russell Lindquist
Vice President
9730 Town Park Drive, #102
Houston, TX 77036
(713)774-4402

The Piano Shoppe, Inc.
Victor Benvenuto, President
6825 Germantown Ave.
Philadelphia, PA 19119
(215)438-7038

Samick Music Corp.
Richard Elrod
Technical Service Manager
18521 Railroad Street
City of Industry, CA 91748
(818)964-4700
(800)592-9393

Seiler America, Inc.
Thomas Kidder
Vice President
2363 S. Hamilton Road
Columbus, OH 43232
(614)868-1877
FAX (614)866-2433

Sohmer Piano Co.
Paul Monachino
35 Duncan Street
Haverhill, MA 01830
(508)372-8300

Steinway & Sons
Michael Mohr
Steinway Place
Long Island City, NY 11105
(718)721-2600
FAX (718)932-4332

Walter Piano Co., Inc.
Charles Walter, President
700 W. Beardsley Avenue
Elkhart, IN 46545
(219)293-8242

Weber Piano Company
William D. Marciano
Service/Parts Manager
51 Hartz Way
Secaucus, NJ 07094
(201)902-0920

The Wurlitzer Company
Duane Kuhn
422 Wards Corner Road
Loveland, OH 45039
(515)576-4601

**Yamaha Corp. of
America**
P. O. Box 6600
Buena Park, CA 90622
(800)854-1569 - Service
(800)521-9477 - Parts

Young Chang America, Inc.
Don Marinino
National Serv. Manager
Acoustic Pianos
13336 Alondra Blvd.
Cerritos, CA 90701
(213)926-3200

Tools And Supplies

American Piano Supply Co.
Edward J. Schadler, President
242 South Parkway
Clifton, NJ 07014
(201)777-3600

Brooks, Ltd.
Wally & Vivian Brooks
376 Shore Road
Old Lyme, CT 06371
(203)434-0287
FAX (203)434-8089

Camilleri Piano Works, Ltd.
Gerry Cousins
121 W. 19th Street
New York, NY 10011
(212)255-9240
(800)FOR-PIANO

**Component Downbearing
Gauges**
Thomas Lowell
Box 3247
Ashland, OR 97520
(503)772-1384

Decals Unlimited, Inc.
Carol Schroeder, President
9333 96th Street North
Mahtomedi, MN 55115
(612)429-4465

**Dryburgh Adhesive
Products**
Edward Dryburgh
22 Russling Road, RD #2
Hackettstown, NJ 07840
(201)850-1260
(800)GLUE-ALL

Inventronics
Paul Sanderson
Business Manager
9 Acton Road
Chelmsford, MA 01824
(508)256-7374
(800)FAST 440

J M FABRICations
Jennifer Reiter
902 185th St., Ct. E.
Spanaway, WA 98387
(206)847-6009

Paul L. Jansen and Son, Inc.
Bill or Paul Jansen
3220 Shorewood Drive
Oshkosh, WI 54901
(414)231-5433

The Piano Shoppe, Inc.
Victor Benvenuto, President
6825 Germantown Avenue
Philadelphia, PA 19119
(215)438-7038

Key Bushing Supply
Peter W. Grey
84-A Main Street
Kingston, NH 03848
(800)388-BUSH
(603)642-3633

**Lunsford Alden Company/
PIN TITE**
Eugen R. Alden
146 Woodbridge Circle
Daytona, FL 32119
(904)761-6550

Ralph J. Onesti
Piano Restorations
 Ralph J. Onesti
 1317 Mac Dade Boulevard
 Woodlyn, PA 19094
 (215)833-1657

Pacific Piano Supply
 W. D. Morton, President
 11323 Vanowen Street
 No. Hollywood, CA 91605
 (818)769-2490
 FAX (818)769-8967

Pianotek
 Robert Marinelli, President
 214 Allen
 Ferndale, MI 48220
 (800)347-3854

Samick Music Corp.
 Richard Elrod
 Technical Service Manager
 18521 Railroad Street
 City of Industry, CA 91748
 (818)964-4700
 (800)592-9393

San Francisco School of Piano Tuning
 E. Ciaburro
 657 Mission Street, Suite 507
 San Francisco, CA 94105
 (415)543-9833

Schaff Piano Supply Co.
 Herb Johnson, Dave Johnson
 451 Oakwood Road
 Lake Zurich, IL 60047
 (708)438-4556

Song of the Sea
 Edward & Anne Damm
 47 West Street
 Bar Harbor, ME 04609
 (207)288-5653

Superior Imports, Ltd.
 Lynn Defebaugh, Manager
 2152 W. Washington Blvd.
 Los Angeles, CA 90018
 (213)735-4595

Steinway & Sons
 Glorie LeFrak
 Steinway Place
 Long Island City, NY 11105
 (718)721-2600
 FAX (718)932-4332

Tuners Supply Company
 Thomas Napoleon
 General Manager
 88 Wheatland Street
 Somerville, MA 02145
 (617)666-4550

Vestal Press
 Grace Houghton
 320 N. Jensen Road
 Vestal, NY 13850
 (607)797-4872

The Wurlitzer Company
 P. O. Box 1079
 Greenwood, MS 38930
 (601)455-9115

Services

Camilleri Piano Works, Ltd.
 Dimiter Mihov
 121 W. 19th Street
 New York, NY 10011
 (212)255-9240

Classic Player Pianos
 John Omiatsek
 Technical Services
 Quaker Drive
 Seneca, PA 16346
 (814)676-6683
 FAX (814)676-9340

Craftech Electroplating
 46R Endicott Street
 Barry or Robert Levy
 Norwood, MA 02062
 (617)769-0071

Harry Day Pianos
 Harry Day or Linda Bennett
 3129 S. Peachtree
 Duluth, GA 30136
 (404)476-1749

Fandrich Piano Company
Piano Design & Manufacturing Consultants
 Delwin D. Fandrich
 6336 S.E. Foster Road
 Portland, OR 97206
 (503)774-1537
 FAX (503)771-6935

Ford Piano Co.
 John & Eleanor Ford
 4898 Broadway
 New York, NY 10034-3135
 (212)569-9200

C.A. Geers Piano Co., Inc.
 Tony Geers, President
 691 N. Miami Avenue
 Cleves, OH 45002
 (513)941-7666

Key Bushing Supply
 Peter W. Grey
 84-A Main Street
 Kingston, NH 03848
 (800)388-BUSH
 (603)642-3633

Ralph J. Onesti
Piano Restorations
 Ralph J. Onesti
 1317 Mac Dade Boulevard
 Woodlyn, PA 19094
 (215)833-1657

Pacific Piano Supply
 W. D. Morton, President
 13323 Vanowen Street
 N. Hollywood, CA 91605
 (818)769-2490
 FAX (818)769-8967

The Piano Shoppe, Inc.
 Victor Benvenuto, President
 5 Germantown Avenue
 Philadelphia, PA 19119
 (215)438-7038

Pianotek
 Robert Marinelli, President
 214 Allen
 Ferndale, MI 48220
 (800)347-3854

Samick Music Corp.
 Richard Elrod
 Technical Service Manager
 18521 Railroad Street
 City of Industry, CA 91748
 (818)964-4700
 (800)592-9393

Schaff Piano Supply Co.
 Herb Johnson
 451 Oakwood Road
 Lake Zurich, IL 60047-1516
 (708)438-4556

Shuler Co., Inc.
 Philip DeHaan, President
 3007 Park Central Avenue, #4
 Nicholasville, KY 40356
 (606)885-4330

Steinway & Sons
 Michael Mohr
 Steinway Place
 Long Island City, NY 11105
 (718)721-2600
 FAX (718)932-4332

Richard J. Weinberger
 11818 Grandview Drive
 Sun City West, AZ 85375
 (602)584-4116

Instruction

American Institute of Piano Technology
 Dennis Nicholson
 Bill Norrington
 P. O. Box 4418
 Chatsworth, CA 91311
 (213)223-2010
 (818)353-6551

Camilleri Piano Works, Ltd.
 Bob Philbin
 121 W. 19th Street
 New York, NY 10011
 (212)255-9240
 (800)FOR-PIANO

Central Piedmont Community College
 Arthur Williams
 Program Director
 Charlotte, NC 28235
 (704)342-6618

Larry Crabb School of Piano Technology
 4299 Hugh Howell Road
 Tucker (Atlanta), GA 3084
 (404)491-1432

Emil Fries Piano Hospital & Training Center
 Ken Serviss, Manager
 2510 E. Evergreen Boulevard
 Vancouver, WA 98661
 (206)693-1511

Michigan State University School of Music
 Prof. Owen Jorgensen, RTT
 E. Lansing, MI 48824
 (517)353-0684 (W)
 (517)332-8896 (H)

Niles Bryant School
 James Bryant, President
 P. O. Box 19700
 Sacramento, CA 95819
 (916)454-4748

North Bennet Street School
W. Roy Neilsen
Director of Admissions
39 North Bennet Street
Boston, MA 02113
(617)227-0155

The Piano Shoppe, Inc.
Victor Benvenuto, President
6825 Germantown Avenue
Philadelphia, PA 19119
(215)438-7038

**Randy Potter School
of Piano Technology**
Randy Potter, RTT, President
61592 Orion Drive
Bend, OR 97702
(503)382-5411

Samick Music Corp.
Richard Elrod
Technical Service Manager
18521 Railroad Street
City of Industry, CA 91748
(818)964-4700
(800)592-9393

**Ralph J. Onesti
Piano Restorations**
Ralph J. Onesti
1317 Mac Dade Boulevard
Woodlyn, PA 19094
(215)833-1657

**San Francisco School of
Piano Tuning**
E. Ciaburro
657 Mission Street, Suite 507
San Francisco, CA 94105
(415)543-9833

Shenandoah University
1460 University Drive
Winchester, VA 22601
(703)665-4601

Steinway & Sons
Scott Jones
Steinway Place
Long Island City, NY 11105
(718)721-2600
FAX (718)932-4332

Superior Instructional Tapes
Lynn Defebaugh, Manager
2152 West Washington Blvd.
Los Angeles, CA 90018
(213)735-4595

**Western Iowa Tech
Community College**
Doug Neal, Instructor
4647 Stone Avenue
Sioux City, IA 51102
(712)274-6306

Other

Camilleri Piano Works, Ltd.
Dimitar Mihov
121 W. 19th Street
New York City, NY 10011
(212)255-9240

**Coast Wholesale Music
Kaman Hastings Pianos**
Importer/Distributor
Bill Lanzendorf, Director
1215 W. Walnut Street
Compton, CA 90220-5088
(213)537-1712

**Dampp-Chaser
Electronics, Inc.**
Stephen R. Smith, President
P.O. Box 1610
Hendersonville, NC 28793
(800)438-1524

Paul L. Jansen and Son, Inc.
Bill or Paul Jansen
3220 Shorewood Drive
Oshkosh, WI 54901
(414)231-5433
*Piano benches, artist adjustable
benches, grand and upright piano
dollies, Macintosh or quilted
covers, grand piano skid boards,
bench pads.*

**Lunsford-Alden Company/
PIN TITE**
Eugene R. Alden
146 Woodbridge Circle
Daytona, FL 32119
(904)761-6550

**National Association of
Music Merchants**
Larry Linkin, Exec. V. P.
5140 Avenida Encinas
Carlsbad, CA 92008
(619)438-8001

National Piano Foundation
Don Dillon, Exec. Dir.
4020 McEwen, #105
Dallas, TX 75244-5019
(214)233-9107

**Ralph J. Onesti
Piano Restorations**
Ralph J. Onesti
1317 Mac Dade Boulevard
Woodlyn, PA 19094
(215)833-1657
*Wood and piano technology
consultants to manufacturers and
rebuilders.*

Pacific Piano Supply
W. D. Morton, President
11323 Vanowen Street
N. Hollywood, CA 91605
(818)769-2490
FAX (818)769-8967

Performance Pianos, Inc.
A. Russell Lindquist
Vice President
9730 Town Park Drive, #102
Houston, TX 77036
(713)774-4402

The Piano Shoppe, Inc.
Victor Benvenuto, President
6825 Germantown Avenue
Philadelphia, PA 19119
(215)438-7038

PIANODISC
Kirk Burgett, President
2444 Marconi Avenue
Sacramento, CA 95821
(916)973-8710

Vestal Press
Grace Houghton, Publisher
P. O. Box 97
320 N. Jensen Road
Vestal, NY 13850
(607)797-4872

INDEX OF DISPLAY ADVERTISING

Baldwin Piano & Organ Co.	IF
Brooks, Ltd.	134
Cory Keyboard Products	10
Dampp-Chaser Electronics	7
Decals Unlimited/Schroeder's Classic Carriage	17
Dryburgh Piano Services	7
Fandrich Piano Company	17
Fleisher Piano Cabinetry	134
Bill Garlick	134
Inventronics, Inc.	13
A. Isaac Pianos	12
Jay-Mart Wholesale	75
Johnston Piano Key Service	3
Lunsford-Alden Co.	134
Mapes Piano String Company	7
New England/Eastern Canada	128
North Bennet Street School	134
Onesti Piano Restorations	13
Pacific Piano Supply	8
Perkins School of Piano Technology	9
The Piano Shoppe	75
Piano Works Key Shop	20
Pianotek	128
Randy Potter School	3
Pratt-Win	17
Pro Piano	20
Keyburn Piano Service	19
Samick Music Corp.	IB
Schaff Piano Supply	1
Shenandoah University	20
Shuler Co.	3
Michael Skeen	75
Superior Imports Ltd.	9
Superior Instruction Tapes	17
Tuners Supply, Inc.	3
Vestal Press	7
Western Iowa Tech	13
Charles Wilson	134
Yamaha	BC
Young Chang America	4,5

KEYSTONE...

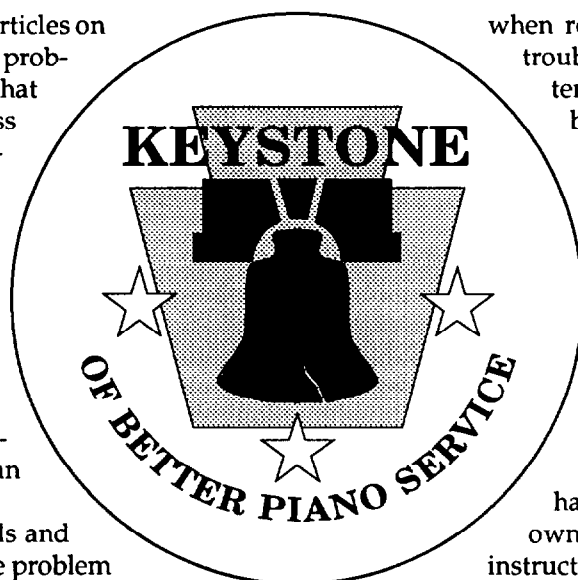
The Philadelphia Story

Ernie Juhn, RTT
1991 Institute Director

If you have been following my articles on the 1991 Technical Institute, you probably will not be surprised to hear that I plan on printing almost all class descriptions in the next issue. Indeed I am quite fortunate to have a most cooperative and helpful group of instructors. I am glad that I will be able to supply you with all this information which will help you to decide that you can not afford to miss the 1991 Technical Institute. I believe that there is hardly any subject of interest to the modern tuner-technician that is not included.

Most of us make house calls and are constantly confronted with the problem of what to carry in the way of tools and materials as well as decisions as to whether to do the job in the customer's house or in the shop. We will have an excellent class on the subject.

If you ever had doubts as to which step comes first



when regulating a grand action — your troubles will be over after you have attended the class on grand regulating by checklist. The subject of repinning as well as restringing has been neglected in recent years. There will be an excellent class on the subject. (The bloodless method, and with all becketts looking in the same direction.)

Those who do a lot of concert work will appreciate the classes taught by some of the finest instructors in the field. And there is so much more. You also have the opportunity to choose your own subject and attend a class with an instructor all for yourself. I am of course speaking of the popular private tutoring sessions which will be available during institute hours. (Make sure you register before the deadline of June 10, 1991)

For complete class descriptions and schedule look for "The Philadelphia Story" in the next issue. ☐

Piano Technicians Guild Conventions

1958	Washington, DC	1977	Dallas, TX
1959	Minneapolis, MN	1978	Cincinnati, OH
1960	Milwaukee, WI	1979	Minneapolis, MN
1961	Los Angeles, CA	1980	Philadelphia, PA
1962	New York, NY	1981	San Francisco, CA
1963	Houston, TX	1982	Washington, DC
1964	Chicago, IL	1983	New Orleans, LA
1965	San Diego, CA	1984	Indianapolis, IN
1966	Miami Beach, FL	1985	Kansas City, MO
1967	Detroit, MI	1986	Las Vegas, NV
1968	Calgary, AB	1987	Toronto, ON
1969	New Orleans, LA	1988	St. Louis, MO
1970	Denver, CO	1989	Portland, OR
1971	Cleveland, OH	1990	Dallas, TX
1972	Portland, OR	1991	Philadelphia, PA
1973	St. Louis, MO	1992	Sacramento, CA
1974	New York, NY	1993	Milwaukee, WI
1975	Hollywood, FL	1994	Knoxville, TN
1976	Las Vegas, NV		

1991 Institute Committee

Director
Ernie Juhn
Assistant Director
Ben McKlveen
Assistant Director
Gary Neie

Piano Technicians Guild Regions And Chapters

REGION 1 - NORTHEAST JAMES S. BIRCH, REGIONAL VICE PRESIDENT

Western Massachusetts,
MA - 010
Boston, MA - 021
Rhode Island, RI - 029
New Hampshire, NH - 031
Newfoundland, NF - 040
Maine, ME - 041
Maritime Provinces - 050
Vermont, VT - 054
Montreal, QC - 060
Ottawa, ON - 061
Toronto, ON - 062
Connecticut, CT - 064
New Jersey, NJ - 078
South Jersey, NJ - 080
New York City, NY - 101
Long Island-Nassau, NY -
111
Long Island-Suffolk, NY -
117
Long Island-Cristofori, NY -
118
Capitol Area, NY - 122
Syracuse, NY - 131
Southern Tier, NY - 139
Buffalo, NY - 142
Rochester, NY - 144
Pittsburgh, PA - 151
Erie, PA - 165
Central Pennsylvania, PA -
166
So. Central Pennsylvania,
PA - 170
Lehigh Valley, PA - 180
Pocono Northeast, PA - 186
Southeastern, PA - 190
Philadelphia, PA - 191
Reading-Lancaster, PA -
195
Wilmington, DE - 198

REGION 2 - SOUTHEAST DONALD S. VALLEY, REGIONAL VICE PRESIDENT

Washington, DC - 201
Baltimore, MD - 212
Shenandoah, VA - 217
Northern Virginia, VA - 223
Blue Ridge, VA - 228
Richmond, VA - 231
Hampton Roads, VA - 233
Roanoke, VA - 240

Central North Carolina, NC -
274
Research Triangle, NC -
275
Pamlico, NC - 278
Charlotte, NC - 282
Palmetto-Florence, SC -
292
Charleston, SC - 294
Western Carolinas, NC -
296
Atlanta, GA - 301
Augusta, GA - 309
Daytona Beach, FL - 320
Northeast Florida, FL - 322
Tallahssee, FL - 323
Northwest Florida, FL - 325
Central Florida, FL - 327
South Florida, FL - 331
Palm Beach, FL - 334
Sarasota-Ft. Myers, FL -
335
Southwest Florida, FL - 337
Birmingham, AL - 352
Nashville, TN - 372
Knoxville, TN - 379
Memphis, TN - 381
Mississippi-Gulf Coast, MS -
395

REGION 3 - SOUTH CENTRAL DANNY L. BOONE, REGIONAL VICE PRESIDENT

New Orleans, LA - 701
Baton Rouge, LA - 708
North Central Louisiana, LA -
713
Arkansas, AR - 722
Northwest Arkansas, AR -
727
Oklahoma, OK - 731
Tulsa, OK - 741
Dallas, TX - 752
Texarkana, TX - 755
East Texas, TX - 756
Fort Worth, TX - 761
Texoma, TX - 763
Heart of Texas, TX - 767
Houston, TX - 771
San Antonio, TX - 782
South Texas, TX - 784
Austin, TX - 787
Northwest Texas, TX - 791
Abilene, TX - 796
El Paso, TX - 799

New Mexico, NM - 871

REGION 4 - CENTRAL EAST RICHARD BITTNER, REGIONAL VICE PRESIDENT

West Virginia, WV - 251
Louisville, KY - 401
Bluegrass, KY - 405
Columbus, OH - 431
Cleveland, OH - 441
Youngstown, OH - 445
Cincinnati, OH - 452
Dayton, OH - 454
Indianapolis, IN - 462
Northwest Indiana, IN - 463
Indiana, IN - 467
Springs Valley, IN - 474
Detroit-Windsor, MI - 481
Midland, MI - 486
Lansing, MI - 489
Western Michigan, MI - 493
Northern Michigan, MI - 496
Milwaukee, WI - 532
Madison, WI - 537
North Central Wisconsin, WI -
543
Appleton, WI - 549
Waukegan, IL - 600
Chicago, IL - 601
Quad Cities, IL - 612
Peoria, IL - 616
Central Illinois, IL - 625
Little Egypt, IL - 629

REGION 5 - CENTRAL WEST MICHAEL A. DROST, REGIONAL VICE PRESIDENT

Central Iowa, IA - 501
Siouxland, IA - 511
Minnesota-North Iowa, IA -
551
Twin Cities, MN - 553
South Dakota, SD - 571
Minn-Kota, ND - 581
North Dakota, ND - 585
St. Louis, MO - 631
Kansas City, MO - 641
Ozark, MO - 653
Wichita, KS - 671
Hutchinson, KS - 675
Nebraska, NE - 683
Denver, CO - 801
Boulder, CO - 803

Colorado Springs, CO - 809
Colorado West, CO - 815

REGION 6 - WESTERN FERN L. HENRY, REGIONAL VICE PRESIDENT

Phoenix, AZ - 851
Tucson, AZ - 857
Prescott, AZ - 863
Las Vegas, NV - 891
Reno, NV - 895
Los Angeles, CA - 901
South Bay, CA - 905
Pomona Valley, CA - 917
San Diego, CA - 921
Orange County, CA - 926
Santa Barbara, CA - 931
Fresno, CA - 936
San Francisco, CA - 941
Golden Gate, CA - 945
Monterey Bay, CA - 950
Santa Clara Valley, CA -
951
Modesto, CA - 953
Redwood, CA - 955
Sacramento Valley, CA -
956
Hawaii, HI - 968

REGION 7 - PACIFIC NORTHWEST STEPHEN H. BRADY, REGIONAL VICE PRESIDENT

Calgary, AB - 001
Edmonton, AB - 002
Vancouver, BC - 011
Vancouver Island, BC - 012
BC Coast and Inland, BC -
013
Montana, MT - 594
Idaho West, ID - 830
Idaho East, ID - 837
Salt Lake City, UT - 841
Utah Valley, UT - 846
Portland, OR - 972
Eugene, OR - 974
Rogue Valley, OR - 975
Seattle, WA - 981
Puget Sound, WA - 985
Eastern Washington, WA -
992
Central Washington, WA -
993
Alaska, AK - 996

Piano Technicians Guild Auxiliary

From The President

Arlene M. Paetow

The Piano Technicians Guild Auxiliary is an organization formed to support the piano technicians, registered tuner/technicians and chapters of the PTG to which these technicians and associates belong, as well as various branches of the music industry and educational facilities which make possible successful careers in piano building, manufacture, repair and tuning.

Auxiliary members convene at national and local conventions and seminars along with their husbands, wives and friends who are members of the Guild. These are the occasions when spouses, relatives and all groups in the field come together to enjoy meeting new friends among the technicians and their families. Many are from wide-flung areas as far away as Australia, Europe and Asia, and as nearby as our 50 states and the provinces of Canada. We also renew old friendships and meld together for a time of educational interest and good times.

The National Auxiliary Board conducts much of its business by mail (copying the PTG Board) and telephone during the year, since members of the Board — consisting of President, Vice President, Recording Secretary, Corresponding Secretary, Treasurer and Immediate Past President — live scattered across the United States. Executive Board meetings — Pre- and Post-Council, a Member-At-Large meeting, and a Council Meeting for all members and delegates are held at the convention each July. A tea and program by Auxiliary Scholarship Recipients is given.

These scholarship winners are chosen annually by the Music Teachers National Association from among many outstanding piano students of high school and college age living in the state where the annual convention is conducted. There is also an installation luncheon at which new officers are installed, and an optional tour of the convention city. For 1991, it's Philadelphia, PA.

It would be of great value and assistance in furthering the many projects of the Auxiliary, such as the promotion of education and the emphasis on improving the understanding and appreciation of music, and the continuance of the annual scholarship awards, if more Auxiliary chapters would be formed. There are such a great number of Members-At-Large who might join together and form new Auxiliary chapters. Only three members are necessary to form a local chapter — a president, a secretary and a treasurer. From a small nucleus of three, perhaps others could join along. Surely strength in numbers and unity of a group is as important today as ever. Please contact our Membership Chairman and Vice President, Phyllis Tremper in order to join the Auxiliary as a new or reactivated member and most especially if a group of three or more are interested enough in our aims and programs to form a new chapter. Phyllis will be most ready to offer assistance. Annual dues are \$10.00 and Phyllis Tremper may be contacted at 413 Skaggs Road, Morehead, KY 40351.

Auxiliary Executive Board

President

Arlene Paetow (William)
Rt. 1, Box 473
High Falls, NY 12440
(914) 687-0364

Vice President

Phyllis Tremper (Fred)
413 Skaggs Road
Morehead, KY 40351
(606) 783-1717

Recording Secretary

Ivogene Dege (Ernest)
2056 Milan Avenue
S. Pasadena, CA 91030
(213) 682-2064

Corresponding Secretary

Marge Moonan (William)
811 Amherst Drive
Rome, NY 13440
(315) 337-4193

Treasurer

Barbara Fandrich (Delwin)
6336 S.E. Foster Road
Portland, OR 97206
(503) 774-1537

Immediate Past President

Agnes Huether (Charles)
34 Jacklin Court
Clifton, NJ 07012
(201) 473-1341

Honorary Life Members

Marion Bailey (Nelson)
628 E. 4th Street
Salem, OH 44460

Ruth Pollard (Allen, Dec'd)
4306 Donna Bell Lane
Houston, TX 77018

Bert Sierota (Walter, Dec'd)
102 Bridle Path Lane
Feasterville, PA 19053

Dessie Cheatham (Paul, Dec'd.)
724 E. First Street
McPherson, KS 67460

Luellen Preuit (Ernest)
4022 South Fuller
Independence, MO 64052

Esther Stegman (William)
304 16th Street N.W.
Ausitn, MN 55912

Marion Damon (Walter)
2449 N. Downer Avenue
Milwaukee, WI 53211

Ginny Russell (Robert, Sr., Dec'd)
1414 Lander Road
Mayfield Heights, OH 44124



52 PIANO KEYS RECOVERED

.050-\$60.00; .060-\$70.00; .075 with fronts-\$85.00. New sharps-\$35.00. Keys rebushed, felt-\$75.00; leather-\$95.00. Return freight paid with prepaid order.

Charles Wilson; 1841 Kit Carson;
Dyersburg, TENNESSEE 38024
(901) 285-2516

BILL GARLICK ASSOCIATES

consultants
in piano and harpsichord
technology

SERVICES & PROGRAMS

- illustrated lectures
- training seminars
- dealer promotions
- inventory management
- troubleshooting
- appraisals & evaluations
- manufacturing

write or call for more
details on services & fees

Bill Garlick Associates
53 Weeks Street
Blue Point, NY 11715-1516
(516) 363-7364

Great Instruments Require Great Craftsmanship

For centuries, musicians have depended on instrument makers and restorers to enhance the beauty of their music. Our program in Piano Technology lets you join this tradition.

Piano Technology

In our two-year program, you'll learn upright and grand pianos from inside out. First-year students learn tuning, regulation, repairs, and maintenance. Second-year students learn comprehensive piano rebuilding: case refinishing, sound board repairs, scaling, and replacement of wrest plank, bridge, and action. Advanced tuning, regulation, and voicing round out the curriculum.

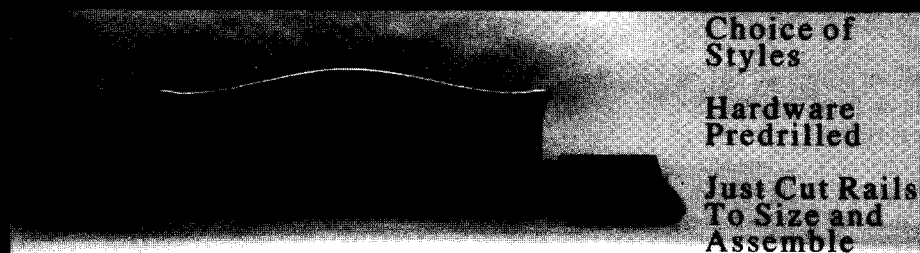
The course is full-time days. Financial aid for qualified students. Accredited member NATTS. For catalog, write or call (617) 227-0155.



NORTH BENNET STREET SCHOOL

AN EDUCATION IN CRAFTSMANSHIP
39X North Bennet Street • Boston, MA 02113

Universal Music Desks



Choice of
Styles

Hardware
Predrilled

Just Cut Rails
To Size and
Assemble

Exclusive Feature: Rail Profile is Precision Reverse Milled Into End Piece

Fleisher Piano Cabinetry

PO Box 618 Santa Monica, CA 90406
Tel. (213) 399-1227 Fax. (213) 399-1804

Send for free
catalog

QUALITY HAMMERS AND ACTION PARTS FOR THE REBUILDER

NU-TONE (Knight) — A. ISAAC - ENCORE
IMADEGAWA — TOKIWA - PRE-HANGING

LARGE INVENTORY, QUALITY BORING & SHAPING
FAST SERVICE — HONEST, KNOWLEDGEABLE TECHNICAL SUPPORT

BROOKS, LTD.

376 SHORE ROAD
OLD LYME, CONN 06371

(203) 434-0287
FAX (203) 434-8089

PTG's 34TH ANNUAL CONVENTION & TECHNICAL INSTITUTE

Welcome... to PTG's 34th Annual Convention and Technical Institute. An unbeatable array of educational opportunities awaits you in Philadelphia in July. An outstanding Technical Institute will feature a wide range of classes. One-on-one tutoring in any piano-related subject will be available. Manufacturers and suppliers will exhibit the latest products, supplies and services. And there will be opportunities to meet and share



information with technicians from all over the world. Spouses can enjoy a full activity program, including a luncheon cruise and city tour. Watch for a complete listing next month.

Whatever your taste, Philadelphia will offer you plenty of things to see and do, all in one of America's most historic areas.

To register, simply complete the form below and send it with the appropriate fees to the address shown.

Convention Registration Form

Name: _____ Telephone: _____

Nickname for badge (if different from above): _____

Home address: _____

City: _____ State/Province: _____ Zip: _____

Country: _____ Are you visually impaired? Yes ___ No ___

Are you a Guild member? Yes ___ No ___ If yes, what chapter? _____

Region: _____ Chapter #: _____

Spouse's name (if registering): _____ Spouse nickname: _____

Is he or she a member of the PTG Auxiliary? Yes ___ No ___

Registration Fees

Quantity	Before June 10	After June 10	Total	
_____ Guild member:*	\$ 120	\$140	_____	400-3550-100
_____ Non-member:	170	190	_____	400-3550-200
_____ Auxiliary member:*	45	55	_____	400-3550-300
_____ Non-Auxiliary spouse:	55	65	_____	400-3550-400
_____ Tutoring	60	60	_____	400-3610-100
_____ Auxiliary Tour of Philadelphia	37	37	_____	400-3630-000
_____ Banquet ticket:	30	30	_____	400-3590-000
_____ Closing luncheon:	20	20	_____	400-3600-000
_____ Total enclosed			_____	

Please charge to my credit card: Visa _____ MasterCard _____

Card Number: _____ Expiration Date: _____

**Note: All membership dues and fees must be paid in full before the convention begins*

Send To:
Piano Technicians Guild, Inc.,
4510 Belleview, Suite 100,
Kansas City, MO 64111

Office Use Only

Date: _____ Amount: _____ Check # _____ Mem. #: _____ Badge: _____

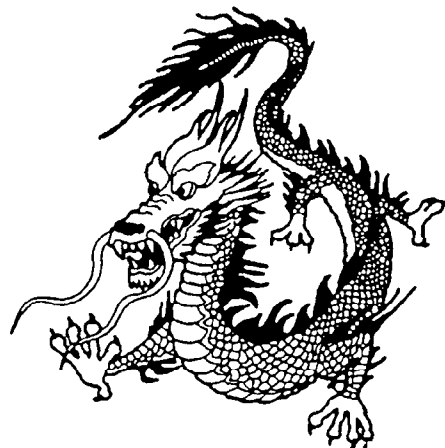
JOIN THE PIANO TECHNICIANS GUILD
ON THEIR
1991 ORIENTAL TOUR & IAPBT CONVENTION
MAY 15-JUNE 6, 1991

Price:

- \$3,919.00 per person, twin occupancy (Includes all IAPBT Convention Costs)
- \$3,779.00 per person, triple occupancy (Includes all IAPBT Convention Costs)
- \$879.00 supplement for those desiring a single room.

Inclusions:

- International airfare from the West Coast to Shanghai with return from Seoul via Northwest Airlines.
- All inter-Orient airfares.
- Roundtrip jetfoil transportation between Hong Kong and Macau.
- Roundtrip transfers between airports, hotels and piers.
- All IAPBT convention activities.
- Twenty-one (21) nights first class or better hotel accommodations as follows:
 - Four (4) nights in Shanghai at the Peace (Heping) Hotel.
 - Four (4) nights in Beijing at the Peace (Heping) Hotel.
 - One (1) night in Macau at the Oriental Hotel.
 - Two (2) nights in Hong Kong at the Holiday Inn-Golden Mile Hotel.
 - Two (2) nights in Taipei at the Sherwood Hotel.
 - One (1) night in Kaohsiung at the Ambassador Hotel.
 - One (1) night in Taipei at the Sherwood Hotel.
 - Six (6) nights in Seoul at the Walker Hill Sheraton Hotel.
- American breakfast daily.
- One lunch in Macau.
- Three lunches in Taiwan.
- Three (3) meals daily while in China, although lunch is not included while visiting factories.
- Visits to piano factories in China, Macau, Taiwan and Korea.
- Sightseeing program featuring:
 - Full sightseeing program in Shanghai — with visits to Yu Garden, Jade Buddha Monastery, and Children's Palace.
 - Full sightseeing program in Beijing — with visits to Great Wall Tien An Men Square, Ming Tombs, Forbidden City, Temple of Heaven and Summer Palace.
 - City tours of Macau, Hong Kong including a Sampan ride, and Seoul.
 - Tours nearby Kaohsiung: Cheng-Chin Lake, Dragon/Tiger Pagoda and Buddhist Center
- Motorcoach transportation between hotels and piano factories.
- Service charges (except those of a personal nature).
- U.S. departure, customs and immigration taxes.



Air transportation from the East Coast is an additional \$232.00 per person. Visa fees for China, Taiwan are \$30.00 per person and are not included in the above prices.

I understand that a full refund less a \$50 per person handling fee will be made up to 45 days prior to departure for all cancellations. After that time, in addition to the \$50 per person handling fee, a charge will be made for any non-recoverable expenses. Cancellations must be submitted to The Accent Group by certified mail. A valid passport and visas for China and Taiwan are required for travel. Prices quoted are based on special group rates for land and air services as well as the current rate of exchange.

Reservation Form

Deposit due with reservation request

Final payment: April 25, 1991

Please make deposit check of \$400 per person payable to: THE ACCENT GROUP and mail to Ed Hilbert, 40 Pleasant St., Bristol, VT 05443. For more information, call Ed Hilbert at 802-453-3743 or The Accent Group at 1-800-422-2368.

Name: _____ Address: _____

City: _____ State: _____ Zip: _____

Home Phone: _____ Work Phone: _____

Accommodations: ☐ Twin, please assign roommate if possible.

☐ Twin, my roommate is: _____

☐ Triple, my roommates are: _____

☐ Single occupancy. I will pay the supplement

☐ Smoking

☐ Non-Smoking

☐ West Coast Departure

☐ East Coast Departure

Perfecting The Art Of Scale Design

To produce a superlative piano, Samick sought out Klaus Fennert, the world's preeminent scale designer. Samick engineers gave him a straightforward directive: create a scale, devoid of compromise, that would endow each Samick piano with a tonal quality and response capable of satisfying the most discerning musician.

18521 East Railroad Ave. • City of Industry, CA 91744 • 800-592-9393

Tech Gazette

Yamaha Piano Service

April, 1991

A Valuable Timesaver

YOUR YAMAHA SERVICER ACCOUNT NUMBER

At Yamaha Piano Services, we constantly look for ways to improve our efficiency. That's why we have created the Yamaha Servicer Account Number program.

This program is designed to utilize computer systems already in place here. It will speed the processing of your parts orders, including those for Disklavier™ piano parts, and streamline your warranty-related business.

Many of you have already received an application form to take advantage of this valuable program. If you need an application, please call Yamaha Piano Services, toll-free at (800) 854-1569. Your application will be processed promptly and you will receive your Servicer Account Number by mail.

To take full advantage of the convenient and timesaving features of this program, we suggest you use your Servicer Account Number each time you contact us by telephone or mail.

Parts, Etc.

AN UPDATE ON PARTS...

Yamaha Piano Services has long realized the importance of quick response to your need for acoustic piano and Disklavier™ piano parts.

Our Piano Parts Warehouse embodies the degree of our commitment to your parts needs. Here, we stock over 50,000 parts for virtually all Yamaha pianos built in the United States or imported. Bass strings for all pianos under our 10-year warranty are kept in inventory. And our domestic string suppliers are always ready to respond to requests for strings for older pianos.

The Piano Parts Warehouse also contains an enormous stock of action parts for quick shipment. At times, of course, we must order parts from our factory in Japan. While this takes a bit more time, you're assured of new parts of superior quality.

Call toll-free (800) 521-9477 to order parts. Having model and serial numbers handy when you call helps us help you. And using your Yamaha Servicer Account Number will save you even more time!

Personnel Profile

AL MCKINNEY



Despite the mechanized and computerized efficiencies we've built into our parts handling operations, people are still the heart of the system. Al McKinney is one of those people. As our Parts Clerk, Al's job is to locate and package parts, and facilitate their shipment via UPS.

Al joined Yamaha full-time in June, 1990. But even as a temporary employee prior to that, Al showed an uncommon dedication to his job and a valuable concern for you, our customer. So while it's unlikely you'll speak to Al when you call to order parts, you can be sure he's working behind the scenes to see that your orders are handled efficiently.

A native of Monterey, CA, Al now resides in Buena Park, CA. When he's not running the Yamaha Piano Parts Warehouse, Al enjoys fishing, baseball and wrestling. Thanks, Al, for a job well done!

Yamaha will Participate in

LITTLE RED SCHOOLHOUSE:

May 6 - 10
June 10 - 14

DISKLAVIER™ SERVICE SEMINARS:

April 15 - 19
May 20 - 24
June 24 - 28

PTG CONVENTIONS:

New England Regional
Portland, ME
April 25 - 28
InterMountain Regional
Salt Lake City, UT
May 3 - 5
National PTG Convention
Philadelphia, PA
July 13 - 17

SERVICE: (800) 854-1569

PARTS: (800) 521-9477

FAX: (714) 527-5782

YAMAHA